

Cherokee County, Georgia

Comprehensive Annual Financial Report

For the Fiscal Year Ended August 31, 2017



## **Comprehensive Annual Financial Report**

For the Fiscal Year Ended August 31, 2017

Prepared by:

The Finance Department

Cherokee County Water & Sewerage Authority- Cherokee County, Georgia

Cherokee County, Georgia

## **Comprehensive Annual Financial Report**

August 31, 2017

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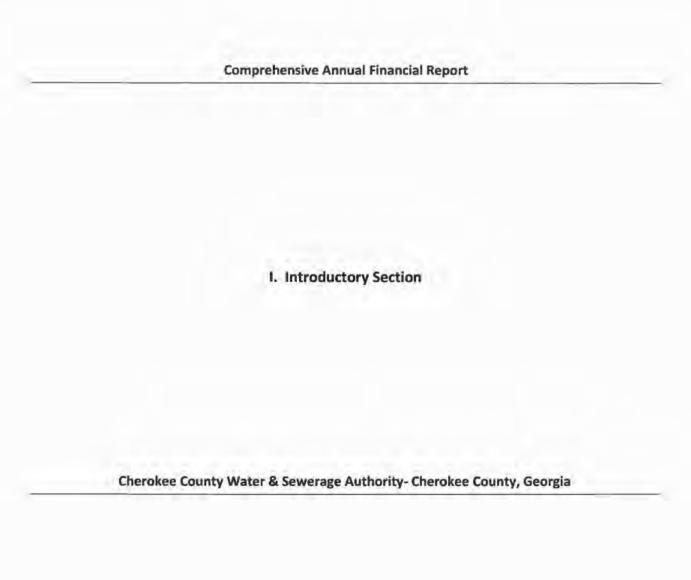
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February 28, 2018

Board of Directors, CCWSA Customers of the Cherokee County Water & Sewerage Authority And the Citizens of Cherokee County, Georgia

We are pleased to present the Comprehensive Annual Financial Report (CAFR) of the Cherokee County Water and Sewerage Authority for the fiscal year ended August 31, 2017. Cherokee County Water and Sewerage Authority's management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America.

The Cherokee County Water & Sewerage Authority has established internal controls over financial reporting that provide reasonable assurance of proper recording of financial transactions and the preparation of financial statements and the accompanying information. To provide a reasonable basis for making these representations, management of the Authority has established a comprehensive internal control network that is designed to protect its assets from theft, loss or misuse. The cost of a control should not exceed the benefits to be derived as the objective is to provide reasonable, rather than absolute assurance, that the financial statements are free of any material misstatements.

The firm Carr, Riggs & Ingram, LLC Certified Public Accountants, conducted an independent audit on the financial statements in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of Cherokee County Water and Sewerage Authority as of and for the year ended August 31, 2017 and the related notes to the financial statements, which collectively comprise Cherokee County Water and Sewerage Authority's basic financial statements, and as a result have issued a clean opinion on the financial statements of the Authority for the year ending August 31, 2017. The auditors' report is located at the front of the financial section of this report.

In accordance with Generally Accepted Accounting Principles, a narrative introduction, overview, and analysis accompany the basic financials statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement the contents of the MD&A thus should be read in conjunction with it. Management's Discussion and Analysis is located immediately following the report of the independent auditors on pages 3-7.

It is anticipated that this Comprehensive Annual Financial Report (CAFR) may be read by a variety of users. They typical user of Authority's financial report may vary greatly in terms of informational needs and expertise in governmental accounting.

#### Profile of Cherokee County Water & Sewerage Authority

The Cherokee County Water & Sewerage Authority (CCWSA) was established as a subdivision of the government of the State of Georgia by an act of the Georgia Legislature in 1955. This Authority was created for the express purpose of providing public drinking water and sanitary sewer services to the citizens of Cherokee County. CCWSA has performed this mission since establishment, adding infrastructure and treatment systems in response to growing demands for services.

CCWSA is a public not-for-profit governmental entity tasked with the provision of drinking water and sanitary sewer services to Cherokee County. The Authority has no taxing powers, is not a part of Cherokee County government, and does not receive any tax revenue from county or city governments. CCWSA sells the services of high quality drinking water and efficient sewage conveyance and treatment, the charges for which go to pay on-going operations and maintenance costs. New customer connections fees are designed to repay any moneys the Authority borrows for capital improvement projects such as new or expanded water and sewer lines, or new or expanded treatment facilities.

The Authority owns and operates a water supply, treatment, distribution system, sanitary sewer treatment, and collection system. Currently the Authority pumps raw water from three intakes located on the Etowah River to the water treatment plant. Two of the intakes are located at the Water Treatment plant site, while the third raw water intake is located at the Riverbend Environmental Complex. The Riverbend raw water intake is located approximately 2,600 feet downstream from the Etowah River Water Treatment Plant and became operational in June 2016. The Authority currently owns three raw water pump stations located at each intake on the Etowah River with an aggregate raw water pumping capacity of 48.2 million gallons per day ("MGD"). The Authority maintains a raw water storage reservoir, with storage capacity of approximately 15 million gallons. The Authority has a water distribution network of approximately 1,278 miles of pipeline. The water system serves an approximate 300 square mile area containing an estimated population in excess of 180,000 and has approximately 72,601 active water connections.

The sewerage system consists of two active wastewater treatment plants with an aggregate treatment capacity of 11 MGD and a wastewater collection system of 76 wastewater pumping stations and approximately 600 miles of collection sewers. The sewerage system serves an approximate 100 square mile area containing an estimated population in excess of 80,000 and has approximately 33,413 active sewer connections.

#### Governance

CCWSA is governed by a seven person board of directors. The directors serve four-year terms and there is a term limit of two consecutive terms (8 years). A director who has served the term limit is eligible for reappointment after being off the Board for at least 4 years. The Board members are representative of the citizens of Cherokee County, and must be a customer of CCWSA. Cherokee County is divided into four districts for representation. A member is appointed from each of the four districts. Those members must be a CCWSA customer and represent one of the four respective districts.

Another member must be a CCWSA customer and is deemed the "at-large" member representing the county as a whole. Another member must be a CCWSA customer in one of the cities within the county that has consolidated its water and wastewater systems with the Authority. These six board members are appointed by the Grand Jury of Cherokee County. Candidates for appointment undergo questioning, qualification review and other scrutiny by the Grand Jury during the appointment process. This appointment process is somewhat unique since water/wastewater systems are most often part of a city or county government where appointees are either elected officials or political appointees. The apolitical appointment process has allowed the CCWSA Board to make decisions about water and sanitary sewer services for the citizens of Cherokee County based on need and economic viability instead of political expediency. The Chairman of the Cherokee County Commissioners is automatically the seventh board member by virtue of his/her elected position.

#### Accounting and Financial Reporting

The accounting and financial reporting treatment applied to governmental entities is determined by measurement focus. The Authority's operations are accounted for entirely as a proprietary governmental fund type with an economic resources measurement focus. The financial statements are prepared in conformity with generally accepted accounting principles on the accrual basis of accounting whereby revenue is recognized when earned, expenses are recorded when incurred and allong-term assets, receivables, debt and other obligations are recognized.

#### Operating Budget

The Authority is not legally required to adopt a budget. The staff of the Authority, however, prepares an annual operating budget for management control purposes. The Authority uses the accrual basis of accounting in its annual operating budget. The Authority's Board of Directors approves the budget and any changes made thereto.

#### Current Economic Environment

#### Local & National Environment

Cherokee County Water & Sewerage Authority supplies water to a geographic area of approximately 300 square miles containing a population in excess of 180,000. In addition, CCWSA provides sewer supplies to a geographic area of approximately 100 square miles containing a population in excess of 80,000. Prior to the national economic downturn, Cherokee County experienced rapid growth. As demonstrated on page 59, within the revenue capacity section, approximately 1,100 new meters were installed annually in year 2008. As the economic downturn became even more evident nationally and in the region there was a significant decrease of growth in the area along with minimal construction activity. In return, the number of new meters set and sold declined in years 2008 thru 2012 significantly from the amount sold prior to the downturn of the economy. However, in 2013 Cherokee County began to experience a slow return of growth and an uptick in the construction activity in the area. As a result, there was a more substantial increase of new connections beginning in 2013 and continuing through Currently, there is every indication for the near future CCWSA will continue to see an increase in new water and sewer connections as the projections continue to incorporate an increase in growth and construction activity.

#### Continuous Improvement

The staff of the Authority has developed a multi-year capital improvements program and a plan to finance the program which relies on a combination of system revenues and proceeds of debt and investment earnings on such proceeds. The capital improvements program allows the staff of the Authority to plan, on a long-term basis, for future system capital needs. The capital improvements program is updated on an annual basis. Please refer to the Management's Discussion and Analysis (MD&A) on page 6 for more detailed information.

#### Long Term Financial Planning & Considerations

When the need arises, the Authority incurs capital financing debt thru the issuance of revenue bonds. The Authority makes sinking fund deposits monthly for all issues. Annual totals are at least equal to the principal installments of and interest payable on the bonds in the current sinking fund year.

The various resolutions providing for the revenue bonds require that the Authority establish and maintain a schedule of rates, fees, and charges for services furnished by the systems to produce in each sinking fund year "net system revenues" in an amount at least equal to 1.20 times the highest annual amount of principal and interest payable on the bonds during any future sinking fund year. Effective with the issuance of the Series

2001 bonds, the Authority's annual net system revenues exclusive of water connection and sewer tap fees must be no less than this highest annual amount of debt service payable during any future sinking fund year.

The Authority currently will continue to rely on operating revenues and connection fees contributions to fund capital improvements on a pay-as-you-go basis. If the need arises, the Authority's Capital Improvement Program will be funded through issuance of new debt.

#### Major Initiatives

The Cherokee County Water & Sewerage Authority has experienced growth in its customer base. Current trends indicate that this growth will continue throughout the county, thereby requiring additional wastewater treatment capacity. To satisfy present and future wastewater treatment needs, the Authority is progressing with plans to build the Riverbend Environmental Complex.

The Riverbend Complex includes a 4.5 MGD fresh water withdrawal permit that has been converted from an Industrial permit to a 4.5 MGD potable water withdrawal permit. The Authority completed the raw water intake and pump station in June 2016. The intake is located approximately one mile downstream from the Authority's other two raw water intakes on the Etowah River. The improvements included an upgrade to the pumping station and tied the raw water delivery pipeline into the Authority's existing water treatment plant and will provide an additional 4.5 MGD of raw water capacity. Additionally, the capital improvements program for the Authority includes the construction of a new wastewater treatment plant, to be known as the Riverbend plant. The Authority plans to commence building on the site in the last quarter of 2016. The site was formerly a poultry rendering plant. The owner of the poultry rendering plant held a permit from the State of Georgia Department of Natural Resources, Environmental Protection Division for the discharge of treated wastewater from the poultry rendering operations to the Etowah River. The Authority applied to EPD for a new permit that would replace the discharge permit for the poultry plant and allow the Authority to construct and operate the Riverbend plant. The plant is permitted to have to have a treatment capacity of 1.0 MGD, which ultimately could be upgraded in phases to 15.6 MGD. The Authority commenced construction of the Riverbend plant in the fall of 2016 and has a completion date scheduled for the summer of 2018. The Riverbend plant will provide additional current and future wastewater treatment capacity to the northeast quadrant of Cherokee County.

#### Awards and Acknowledgements

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to Cherokee

P.O. Box 5000 ~ Canton, Georgia 30114 ~ (770) 479-1813

County Water & Sewerage Authority for its comprehensive annual financial report for the fiscal year ended August 31, 2016. In order to be awarded a certificate of Achievement, a government must publish an easily readable and efficiently organized comprehensive annual financial report. This report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that our current comprehensive annual financial report continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

It is our pleasure to express gratitude to the management of each department of the Authority. Thanks should also be expressed to the staff of the Finance Department for the dedication to the financial integrity of the Authority that makes this report possible. It truly is a commitment from each staff member to assist in compiling the information and assure that each transaction is properly and accurately accounted for. Finally, an enormous amount of thanks is expressed to the Board of the Authority. The Board of Directors' leadership, vision and professionalism is of highest integrity. The support received from the Board is greatly appreciated and is of utmost importance to the financial integrity and operations of the Authority.

Respectfully,

Thomas A. Heard

General Manager

Beth Jones

Accounting Manager

#### Listing of Principal Officials and Consultants

#### **CCWSA Board Members**

Mike Byrd Eric Wilmarth

Robert Morrison Gary Winchester

Lisa Woodruff Doug Dabbs

**Buzz Ahrens** 

#### General Manager

Thomas Heard

#### Management

Ryan Sarks-Human Resources/Risk/Fleet & Safety Mike Venters- Waste Water Facilities Manager Manager Clint Blackwell-Water Treatment Manager Beth Jones-Accounting Manager Mark Cochran-Reservoir Manager Wesley Banks-Financial Assurance/Billing/IT Randy Mitchell-Waste Water Collections/Lift Station Manager Manager Sharon Clark-Data Systems Analyst Rick Dobbs-Special Projects Manager Gaye Blackwell- Customer Service/Meter Technician Jeff Hooper- GPS/GIS Manager Manager Corey Ghorley- Capital Improvement Coordinator David Kubala- Environmental Affairs Manager

#### Consultants and Professional Services

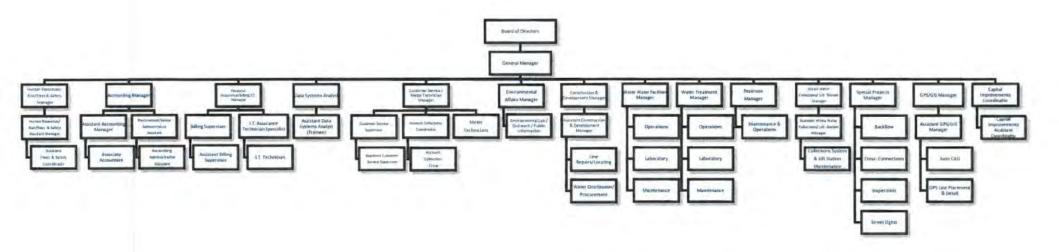
Dwayne Fowler-Construction/Development Manager

#### Legal Counsel:

Roach, Caudill & Gunn, LLP, Canton, Georgia

#### Auditors:

Carr, Riggs & Ingram, LLC



FY 2016-2017 Management Structure Chart





Government Finance Officers Association

Certificate of Achievement for Excellence in Financial Reporting

Presented to

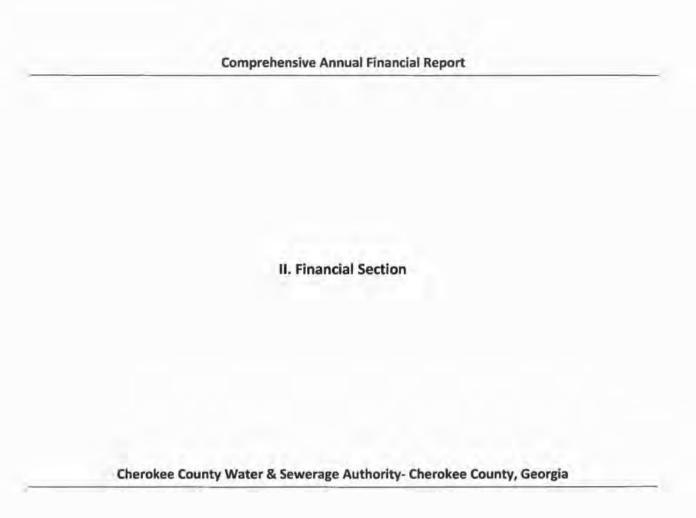
# Cherokee County Water & Sewerage Authority Georgia

For its Comprehensive Annual Financial Report for the Fiscal Year Ended

August 31, 2016

Christopher P. Morrill

Executive Director/CEO





#### INDEPENDENT AUDITORS' REPORT

Carr, Riggs & Ingram, LLC 3500 Piedmont Road Suite 500 Atlanta, Georgia 30305

(404) 233-5486 (404) 237-8325 (fax) CRIcpa.com

Cherokee County Water and Sewerage Authority Canton, Georgia

#### Report on the Financial Statements

We have audited the accompanying financial statements of Cherokee County Water and Sewerage Authority as of and for the year ended August 31, 2017, and the related notes to the financial statements, which collectively comprise Cherokee County Water and Sewerage Authority's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Cherokee County Water and Sewerage Authority's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Cherokee County Water and Sewerage Authority as of August 31, 2017, and the changes in its financial position and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

#### Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that management's discussion and analysis and the postemployment benefit information on pages 3 through 7 and pages 34 through 36 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the GASB, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with evidence sufficient to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming an opinion on the basic financial statements. The information listed as Other Supplementary Schedules in the table of contents on pages 38 through 48 is presented for purposes of additional analysis and is not a required part of the basic financial statements. This information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. It has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information listed as Other Supplementary Schedules in the table of contents is fairly stated, in all material respects, in relation to the financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated March 20, 2018 on our consideration of the Cherokee County Water and Sewerage Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Cherokee County Water and Sewerage Authority's internal control over financial reporting and compliance.

Can Rigge & Ingram, L.L.C.

Carr. Riggs & Ingram, LLC Certified Public Accountants March 20, 2018

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

**AUGUST 31, 2017** 

Our discussion and analysis of Cherokee County Water and Sewerage Authority's financial performance provides an overview of the Authority's financial activities for the fiscal year ended August 31, 2017. Please read it in conjunction with the Authority's financial statements that begin on page 8.

#### USING THIS ANNUAL REPORT

This annual report consists of a series of financial statements. The Statement of Net Position (on pages 8-9) and the Statements of Revenues, Expenses and Changes In Net Position (on pages 10-11) provide information about the activities of the Authority and present a long-term view of the Authority's finances.

One of the most important questions asked about the Authority's finances is "Is the Authority as a whole better off or worse off as a result of the year's activities?" The Statement of Net Position and the Statement of Revenues, Expenses and Changes in Net Position report information about the Authority and about its activities in a way that helps answer this question. These two statements include all assets and liabilities using the accrual basis of accounting, which is similar to the basis that is used by most private-sector companies. All of the current year's revenues and expenses are taken into account regardless of when cash is received or paid.

These two statements report the Authority's Net Position and the changes in it. You can think of the Authority's net position — the difference between assets and liabilities — as one way to measure the Authority's financial health. Over time, increases or decreases in the Authority's net position are one indicator of whether its financial health is improving or deteriorating. You will need to consider other nonfinancial factors, however, to assess the overall health of the Authority.

#### THE AUTHORITY AS A WHOLE

The Authority's Net Position increased in 2017 by approximately \$18.7 million, from the beginning of the year, \$348.5 million to \$367.2 million. Approximately \$6.8 million of the increase in 2017 was donated assets attributable to contributions by developers, primarily of water and sewer lines. In addition, the increase in net position can be attributed to sewer tap and water meter connections of approximately \$9.6 million. The following tables focus on the Authority's net position (Table 1) and changes in its net position (Table 2).

In 2016 the Authority adopted GASB Statement No. 72, Fair Value Measurement and Application; GASB Statement No. 73, Accounting and Financial Reporting for Pensions and Related Assets That Are Not within the Scope of GASB Statement 68 and Amendments to Certain Provisions of GASB Statements 67 and 68; GASB Statement No. 76, The Hierarchy of Generally Accepted Accounting Principles for State and Local Governments and GASB Statement No. 79, Certain External Investment Pools and Pool Participants. All of these statements were effective for fiscal years beginning after June 15, 2015. In 2017 the Authority adopted GASB Statement No. 78, Pensions Provided Through Certain Multiple-Employer Defined Benefit Pension Plans which was effective for periods beginning after December 15, 2015 and GASB Statement No. 74, Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans and GASB Statement No. 82, Pension Issues, an amendment of GASB Statements No. 67, No. 68, and No. 73 which were effective for periods beginning after June 15, 2016.

MANAGEMENT'S DISCUSSION AND ANALYSIS

**AUGUST 31, 2017** 

Table 1 - Condensed Statement of Net Position (in thousands)

|                                  | 8  | /31/2017 | 8  | 31/2016 | \$ | Change   | % Change  |
|----------------------------------|----|----------|----|---------|----|----------|-----------|
| Other assets                     | \$ | 56,754   | \$ | 58,521  | \$ | (1,767)  | -3.0%     |
| Capital assets                   |    | 459.896  |    | 444,540 |    | 15,356   | 3.5%      |
| Total Assets                     |    | 516,650  |    | 503,061 |    | 13,589   | 2.7%      |
| Deferred Outflows of Resources   |    | 12,108   |    | 11,778  |    | 330      | 2.8%      |
| Current liabilities              |    | 18,739   |    | 15,448  |    | 3,291    | 21.3%     |
| Long-term liabilities and debt   |    | 142,132  |    | 150,549 |    | (8.417)  | -5.6%     |
| Total Liabilities                |    | 160,871  |    | 165,997 |    | (5,126)  | -3.1%     |
| Deferred Inflows of Resources    |    | 669      |    | 358     |    | 311      | 86.9%     |
| Net investment in capital assets |    | 322,548  |    | 301,934 |    | 347,305  | 115.0%    |
| Restricted net position          |    | 1,945    |    | 1,925   | 1  | .293,772 | 67208.9%  |
| Unrestricted net position        |    | 42,725   |    | 44,624  | 41 | 294,304  | 92538,30% |
| <b>Total Net Position</b>        | \$ | 367,218  | \$ | 348,483 | \$ | 18,735   | 5.40%     |

Table 2 - Condensed Statement of Revenues, Expenses and Changes in Net Position (in thousands)

|                                 | 8  | 31/2017 | 8/ | 31/2016 | \$ C | hanges | % Change |
|---------------------------------|----|---------|----|---------|------|--------|----------|
| Operating Revenues:             |    |         |    |         |      |        |          |
| Water sales                     | \$ | 27,941  | \$ | 27,730  | \$   | 211    | 0.8%     |
| Wastewater treatment sales      |    | 16,718  |    | 16,436  |      | 282    | 1.7%     |
| Connection fees                 |    | 718     |    | 467     |      | 251    | 53.7%    |
| Other                           |    | 2,570   |    | 2,563   |      | 7      | 0.3%     |
| Non-Operating Revenues:         |    |         |    |         |      |        |          |
| Interest                        |    | 412     |    | 222     |      | 190    | 85.6%    |
| Other                           |    | 1,445   |    | 1,507   |      | (53)   | -3.50%   |
| Total Revenues                  | \$ | 49,804  | \$ | 48.925  | \$   | 888    | 1.80%    |
| Operating Expenses:             |    |         |    |         |      |        |          |
| Water                           |    | 3,760   |    | 3,473   |      | 287    | 8.3%     |
| Wastewater                      |    | 9,147   |    | 8,594   |      | 553    | 6.4%     |
| Distribution and administration |    | 14,429  |    | 13,710  |      | 719    | 5.2%     |
| Depreciation                    |    | 11,616  |    | 11,479  |      | 137    | 1.2%     |
| Other                           |    | 1,065   |    | 1.064   |      | 1      | 0.1%     |
| Non-Operating Expenses:         |    |         |    |         |      |        |          |
| Interest                        |    | 6,778   |    | 7,108   |      | (330)  | 4.6%     |
| Other                           |    | 830     |    | 991     |      | (152)  | -15.3%   |
| Total Expenses                  | \$ | 47,625  | \$ | 46,419  | \$   | 1,215  | 2.6%     |
| Increase before contributions   |    | 2,179   |    | 2,506   |      | (327)  | -13.0%   |
| Contributed capital             |    | 16,556  |    | 13,365  | -    | 3,191  | 23.9%    |
| Increase in Net Position        | \$ | 18,735  | \$ | 15,871  | \$   | 2,864  | 18.00%   |

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

**AUGUST 31, 2017** 

The Authority's revenues increased in 2017 by approximately \$888 thousand or 1.8% (\$ 49.8 million in 2017 compared to \$48.9 million in 2016). Total Expenses increased \$1.2 million to approximately \$47.6 million or an approximate 2.6% increase in 2017. The factors driving these results include:

- The number of water customers in 2017 and 2016 grew by 2.4% and 2.3% respectively. Wastewater customers grew by 3.9% in 2017 compared to 3.6% in 2016. The growth of the water and wastewater customers can be attributed to the return of population growth and consistent new construction activity that is occurring throughout Cherokee County specifically in the areas served by CCWSA's sewer system. The Authority's revenues as displayed in Table 2 above shows total revenues increasing by approximately \$888 thousand or 1.8% in FY 2017. Water sales increased approximately 0.8% as compared with prior year and sewer sales revenue increased approximately 1.7% as compared with the prior year. The Authority experienced a slight increase in water sales attributable to the further addition of customers to its customer base. Also, weather patterns and environmental factors drive revenue results. For FY 2017 these driving factors were not as extreme, for example, significantly cooler temperatures during the summer were not a factor or exceptionally rainy seasons as in previous years were not a factor. Water sales and sewer sales results were on target and slightly higher than the Authority's budget and forecasts. The most recent rate change and revision to the Water and Sewer Rate Structure was effective May 1, 2014.
- Total Expenses of the Authority increased by approximately \$1.2 million to \$47.6 million. In regards to departmental expense increases in FY 2017, distribution and administration increased (5.2%). The majority of the increases in the distribution and administration costs were primarily recognized in increased employee costs of approximately \$349.000. In addition, line and meter repair expenses increased by \$183,998 in FY 2017 compared to prior year driving expenses to increase in FY 2017 for distribution and administration. Wastewater Treatment Facilities expenses increased (6.4%). The primary driving factor for the increase in wastewater treatment facilities expenses were recognized in increased employee costs of approximately \$127,043. The water treatment facility expenses increased approximately (8.3%) in FY 2017. The increase in water treatment facility expenses is related to increase in employee costs of approximately \$99,000, increase in power costs of \$64,000 and maintenance cost of \$44,000.
- Non-Operating expenses include interest on debt service, paying agent fees, loss on disposition of capital assets-net, amortization of deferred amount on refunding and cost of issuance expenses. Specifically, interest on debt service for FY 2017 decreased approximately 4.6% largely due to the refunding of Series 2006 and Series 2007 bond issue which resulted in significant savings for the Authority from the prior year. Non-Operating Revenues consist of a change in the fair market value of the 1993 & 1995 debt service forward delivery agreements improved in the amount of (\$43,590) in FY 2017 and interest earnings with an increase of 85.6%.
- The Authority has noted capital contributions revenues of approximately \$16.5 million for FY 2017. As a result of an increase in donated lines accepted by the Authority, capital contributions increased by approximately 23.9%. The Authority received donated assets valued at \$6.8 million in FY 2017. In addition to donated lines, the Authority noted sewer tap fees contributions of approximately \$6.4 million compared to FY 2016 of approximately \$5.7 million. Sewer tap fee contributions in FY 2016 were \$5.734,547 compared to sewer tap fees contributions in FY 2017 of \$6.403,784 resulting in an increase in sewer tap contributions of \$669,237 or 11.7% increase. Also, the Authority noted a slight increase of approximately \$121,619 in meter connection fee contributions. The increases in meter connection fee contribution can be attributed to an increase of connections sold by the Authority in FY 2017. In FY 2017 there were approximately 170 more meter connections sold than in the previous fiscal year.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

**AUGUST 31, 2017** 

Management of the Authority attributes the increase in the growth of Net Position in 2017 primarily
to capital contributions which include developer contributions and easement valuations valued at \$7.5
million as well as water meter connections and sewer tap fees for approximately \$8.9 million.

#### CAPITAL ASSET AND DEBT ADMINISTRATION

#### Capital Assets

At August 31, 2017 and 2016, the Authority had \$459.9 million and \$444.5 million, respectively, invested in a range of capital assets including equipment, buildings, land and water and sewer lines (see Table 3). This represents a net increase after additions and disposals of approximately \$15.4 million in 2017.

Table 3 - Capital Assets at Year End (Net of Depreciation- in thousands)

|  | 8  | 8/31/2017 | 8  | 3/31/2016 |
|--|----|-----------|----|-----------|
| Land and easements   | \$ | 7,973     | \$ | 7,288     |
| Construction in progress including<br>structures, improvements & |    |           |    |           |
| equipment not in service   |    | 44,980    |    | 30,909    |
| Total Nondepreciable   |    | 52,953    | -  | 38,197    |
| Structures and improvements                                      |    | 570,976   |    | 560,217   |
| Machinery and equipment  |    | 10,269    |    | 9,237     |
| Office furniture and equipment                                   |    | 340       |    | 334       |
| Total Depreciable  |    | 581,585   |    | 569,788   |
| Less depreciation  | _  | (174,642) |    | (163,445) |
| Net Capital Assets   | \$ | 459,896   | \$ | 444,540   |

The staff of the Authority has developed a multi-year capital improvements program and a plan to finance the program which relies on a combination of system revenues and proceeds of debt and investment earnings on such proceeds. The capital improvements program allows the staff of the Authority to plan, on a long-term basis, for future system capital needs. Each year the capital improvements program is updated.

The Authority's fiscal year 2018 capital improvement program calls for it to spend \$23 million for capital projects in 2017-2018, principally for upgrades, improvements and additions to water & wastewater treatment facilities and for utility relocations within the water system. The capital improvements program allows the staff of the Authority to plan, on a long term basis, for future System capital needs. In connection with existing construction projects, the Authority has outstanding agreements with contractors for approximately \$16.5 million in future work at August 31, 2017. Capital disbursements will be financed by a combination of resources on hand, future system revenues and the proceeds from future revenue bonds. More detailed information about the Authority's capital assets is presented in Note E in the financial statements. Each year the capital improvements program is updated and reviewed on an ongoing basis throughout the year.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

**AUGUST 31, 2017** 

#### **Debt Administration**

At year-end 2017 and 2016, the Authority had \$142.0 million and \$150.7 million (net of discounts and premiums) in revenue bonds outstanding, respectively. The net decrease of \$8.7 million is due primarily to the repayment of the Authority's previously issued debt. Additional information is presented in Note F of the financial statements.

The Authority's Revenue Bonds have been assigned ratings by Moody's Investors Service, Inc. and Standard and Poor's Rating Services of Aa2 and AA, respectively. Standard & Poor's upgraded the Authority's rating from AA- to AA in May 2011. These very high ratings reflect the rating agencies' consideration of factors such as financial liquidity, debt service coverage and the growth rate of the Authority's customer base.

The Authority's other significant obligations include customer deposits, accounts payable, accrued interest, salaries and other expenses as can be seen on the Statement of net position.

#### ECONOMIC FACTORS AND NEXT YEAR'S BUDGET

The 2018 budget and capital improvement program have been prepared taking into account that economic and population growth for the Authority's service area is expected to increase at a more steady pace than in prior years due to new construction activity in the Authority's service area. Other factors affecting next year's and future budgets are listed below.

- The Authority does not anticipate the Board passing rate increases for the water or wastewater rates during FY 2018. However, rates are analyzed on a regular basis and will be adjusted if deemed necessary. The Authority anticipates the customer base to increase by adding approximately 1,950 new water customers to the system during the year at tap-on fees of \$1,700 for regular residential and sprinkler meters and commercial tap-ons sold at varying rates. The Authority estimates an addition of approximately 1,400 new wastewater treatment customers to the system during the year at tap-on fees starting at \$4,500.
- The Authority's Capital Improvement Program is funded through issuance of new debt, capital
  contributions from tap fees and developers, and operating revenue in excess of operating
  expenses and debt service expenses. The Authority will continue to rely on operating revenues to
  fund capital improvements on a pay-as-you-go basis. However, management and the Board of
  Directors will monitor on a regular basis the need to issue new debt to fund capital improvements.

#### CONTACTING THE AUTHORITY'S FINANCIAL MANAGEMENT

This financial report is designed to provide our customers and creditors with a general overview of the Authority's finances and to show the Authority's accountability for the money it receives. If you have questions about this report or need additional information, contact the office of the Authority's Finance Department at 140 W. Main Street, Canton, Georgia 30114.

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#### CHEROKEE COUNTY WATER AND SEWERAGE AUTHORITY STATEMENT OF NET POSITION AS OF AUGUST 31, 2017

| ASSETS   |    |               |
|--|----|---------------|
| Current Assets   |    |               |
| Cash and cash equivalents                                    | \$ | 47,688,059    |
| Accounts receivable  |    | 6,056,904     |
| Accrued interest receivable                                  |    | 5,786         |
| Prepaid expenses   |    | 166.324       |
| Inventories  |    | 345,367       |
| Restricted assets in revenue bond sinking fund:              |    |               |
| Cash and cash equivalents                                    |    | 663,723       |
| Investments  | _  | 523,547       |
| Total Current Assets   |    | 55,449,710    |
| Noncurrent Assets  |    |               |
| Restricted assets in revenue bond debt service reserve:      |    |               |
| Cash and cash equivalents                                    |    | 254           |
| Investments  | -  | 1,295,443     |
| Total restricted assets in revenue bond debt service reserve | _  | 1.295,697     |
| Unamortized street light costs                               |    | 8,879         |
| Capital assets:  |    |               |
| Land and easements   |    | 7,972,984     |
| Construction-in-progress                                     |    | 44,980,003    |
| Structures and improvements                                  |    | 570,975,751   |
| Machinery and equipment                                      |    | 10,268,989    |
| Office furniture and equipment                               | -  | 340,524       |
| Total capital assets   |    | 634,538,251   |
| Less: accumulated depreciation                               |    | (174,642,188) |
| Net capital assets   |    | 459,896,063   |
| Total Noncurrent Assets                                      |    | 461,200,639   |
| Total Assets   |    | 516,650,349   |
| DEFERRED OUTFLOWS OF RESOURCES                               |    |               |
| Deferred amount on refunding                                 |    | 7,927,126     |
| Deferred pension contribution                                |    | 1,298,235     |
| Deferred increase in net pension liability                   | _  | 2,883,015     |
| Total Deferred Outflows of Resources                         |    | 12.108,376    |

## CHEROKEE COUNTY WATER AND SEWERAGE AUTHORITY STATEMENT OF NET POSITION AS OF AUGUST 31, 2017

#### (continued)

| LIABILITIES Current Liabilities                  |    |             |
|--|----|-------------|
| Current Liabilities                              |    |             |
| Current Liabilities                              |    |             |
| Trade accounts payable                           | \$ | 1,151,645   |
| Construction accounts and retainage payable      |    | 3.231,775   |
| Accrued salaries and vacations                   |    | 1.174,650   |
| Unearned revenues                                |    | 263,676     |
| Unearned sewer connection fees                   |    | 32,953      |
| Customer deposits                                |    | 4,591,119   |
| Payable from restricted assets:                  |    |             |
| Current portion of long-term debt                |    | 7,755,000   |
| Revenue bond interest payable                    | _  | 538,031     |
| Total Current Liabilities                        |    | 18,738,849  |
| Noncurrent Liabilities                           |    |             |
| Unearned interest income                         |    | 130,762     |
| Revenue bonds payable, less current portion, net |    | 134,288,354 |
| Net pension liability                            |    | 7,463,867   |
| Other long-term liabilities                      | _  | 249,522     |
| Total Noncurrent Liabilities                     |    | 142,132,505 |
| Total Liabilities                                |    | 160.871,354 |
| DEFERRED INFLOWS OF RESOURCES                    |    |             |
| Deferred decrease in net pension liability       | -  | 668,802     |
| NET POSITION                                     |    |             |
| Net Investment in Capital Assets                 |    | 322,548,060 |
| Restricted for:                                  |    |             |
| Debt service                                     |    | 649,239     |
| Bond retirement                                  |    | 1.295,697   |
| Unrestricted                                     | -  | 42,725,573  |
| Total Net Position                               | \$ | 367,218,569 |

#### CHEROKEE COUNTY WATER AND SEWERAGE AUTHORITY STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION FOR THE YEAR ENDED AUGUST 31, 2017

| Operating Revenues                   |    |            |
|--------------------------------------|----|------------|
| Metered water sales                  | \$ | 27.941,584 |
| Wastewater treatment sales           |    | 16,717,722 |
| Street light fees                    |    | 1,405,888  |
| Water connection fees                |    | 718.183    |
| Transfer fees                        |    | 214.075    |
| Forfeited discounts and penalties    |    | 707,524    |
| Customer repairs and service charges |    | 243,116    |
| Total Operating Revenues             | -  | 47,948,092 |
| Operating Expenses                   |    |            |
| Water purchases and production       |    | 3,760,355  |
| Wastewater treatment                 |    | 9,147,271  |
| Street lights                        |    | 1,065,086  |
| Distribution and administration      |    | 14,428,635 |
| Depreciation                         |    | 11,616,092 |
| Total Operating Expenses             |    | 40,017,439 |
| Income from Operations               | _  | 7,930,653  |
| Non-Operating Revenues               |    |            |
| Interest:                            |    |            |
| Sinking funds                        |    | 108,905    |
| Revenue funds                        |    | 303,054    |
| Change in fair value of derivative   |    | 43,590     |
| Amortization of bond premiums, net   |    | 1,209,223  |
| Miscellaneous                        | -  | 192,624    |
| Total Non-Operating Revenues         |    | 1,857,396  |

#### CHEROKEE COUNTY WATER AND SEWERAGE AUTHORITY STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION FOR THE YEAR ENDED AUGUST 31, 2017

(continued)

| Non-Operating Expenses                       |    |             |
|--|----|-------------|
| Interest                                     | \$ | 6,762,748   |
| Paying agent fees                            |    | 15.756      |
| Loss on disposition of capital assets, net   |    | 240,913     |
| Bond issue costs                             |    |             |
| Amortization of deferred amount on refunding | _  | 589,517     |
| Total Non-Operating Expenses                 | _  | 7,608,934   |
| Capital Contributions                        |    |             |
| Sewer tap fees                               |    | 6,403,784   |
| Water connection fees                        |    | 2,589,017   |
| Donated assets                               | -  | 7,563,154   |
| Total Capital Contributions                  | _  | 16,555,955  |
| Increase in Net Position                     |    | 18,735,070  |
| Net Position, beginning of year              | -  | 348,483,499 |
| Net Position, end of year                    | \$ | 367,218,569 |
|  |    |             |

#### CHEROKEE COUNTY WATER AND SEWERAGE AUTHORITY STATEMENT OF CASH FLOWS FOR THE YEAR ENDED AUGUST 31, 2017

#### INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS

| Cash Flows from Operating Activities:                     |    |              |
|---|----|--------------|
| Cash received from customers                              | \$ | 48.667.898   |
| Cash paid to suppliers                                    |    | (18,337,719) |
| Cash paid to employees                                    | 1  | (10,080,426) |
| Net cash provided by operating activities                 |    | 20,249,753   |
| Cash Flows from Investing Activities:                     |    |              |
| Purchases of investments                                  |    | (523,547)    |
| Interest received   | -  | 391,581      |
| Net cash used in investing activities                     | -  | (131,966)    |
| Cash Flows from Capital and Related Financing Activities: |    |              |
| Revenue bond principal payments                           |    | (7,420,000)  |
| Interest paid on revenue bonds                            |    | (6,790,601)  |
| Proceeds from revenue bond refunding                      |    |              |
| Revenue bond issue costs                                  |    | · .          |
| Deferred amount on refunding                              |    |              |
| Capital expenses  |    | (16,805,872) |
| Proceeds from sewer tap and water connection fees         |    | 8,892,801    |
| Paying agent and broker fees                              |    | (15,756)     |
| Proceeds from disposal of equipment and scrap             |    | 38,070       |
| Net cash used in capital and related financing activities |    | (22,101,358) |
| Net Change in Cash and Cash Equivalents                   |    | (1,983,571)  |
| Cash and Cash Equivalents, beginning of year              | _  | 50,335,607   |
| Cash and Cash Equivalents, end of year                    | \$ | 48,352,036   |
| Classified on the Statement of Net Position as:           |    |              |
| Cash and cash equivalents                                 | \$ | 47,688,059   |
| Restricted cash and cash equivalents:                     |    |              |
| Current   |    | 663.723      |
| Noncurrent  |    | 254          |
|   | S  | 48,352,036   |
|   |    |              |

# CHEROKEE COUNTY WATER AND SEWERAGE AUTHORITY STATEMENT OF CASH FLOWS FOR THE YEAR ENDED AUGUST 31, 2017 (continued)

#### INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS

| Reconciliation of Income From Operations to Net Cash        |                  |
|---|------------------|
| Provided By Operating Activities:                           |                  |
| Income from operations                                      | \$<br>7,930,653  |
| Adjustments to reconcile income from operations to net cash |                  |
| provided by operating activities:                           |                  |
| Depreciation  | 11,616,092       |
| Miscellaneous revenue                                       | 192,623          |
| Changes in assets and liabilities:                          |                  |
| Accounts receivable   | 353,384          |
| Prepaid expenses  | (14,791)         |
| Inventories   | (31,850)         |
| Trade accounts payable                                      | (39,366)         |
| Accrued salaries and vacations                              | 66.874           |
| Unearned revenues   | 19,852           |
| Customer deposits   | 153,947          |
| Net pension liability                                       | 611,242          |
| Deferred pension outflows                                   | (919,697)        |
| Deferred pension inflows                                    | 310,790          |
| Net Cash Provided By Operating Activities                   | \$<br>20,249,753 |
| Non-Cash Capital and Related Financing Activities:          |                  |
| Acquire contributed capital assets                          | \$<br>7,563,154  |
| Increase (decrease) in fair value of investment derivatives | (43,590)         |

#### Note A - Organization

Cherokee County Water and Sewerage Authority (the "Authority") is a public corporation and body corporate and politic, an independent governmental unit created and existing under the laws of the State of Georgia. The Authority was created by an act of the General Assembly of the State of Georgia that became effective on March 7, 1955. The Authority Act declared that the general purpose of the Authority is to acquire adequate sources of water supply, treat such water and distribute it to the water system throughout Cherokee and adjoining counties. The Authority Act states that this general purpose will not restrict the Authority from selling and delivering water directly to consumers in those areas where water distribution systems do not exist and where no other county or municipality deems it desirable or feasible to furnish water. The Authority Act also provides that the general purpose of the Authority includes sewerage projects.

The Authority Board is composed of seven members. Six members are appointed by the Cherokee County Grand Jury for staggered terms of four years and the seventh member is the current chair of the Cherokee County Commission. The Authority is a fiscally independent entity with self-sustaining operations. No other government is financially accountable for the Authority. The Authority has no taxing power; however, it does have the ability to establish the rates it charges customers. Thus, the Authority is considered a reporting entity in conformity with the Governmental Accounting Standards Board's ("GASB") definition.

#### Note B - Summary of Significant Accounting Policies

#### Measurement Focus and Basis of Accounting

The accounting and financial reporting treatment applied to governmental entities is determined by measurement focus. The Authority's operations are accounted for entirely as a proprietary governmental fund type with an economic resources measurement focus. The financial statements are prepared in conformity with generally accepted accounting principles ("GAAP") on the accrual basis of accounting whereby revenue is recognized when earned, expenses are recorded when incurred and all long-term assets, receivables, debt and other obligations are recognized.

Income from operations reported in the Authority's financial statements includes revenues and expenses related to its primary continuing operations. Principal operating revenues are charges to customers for sales or services. Principal operating expenses are the costs of providing goods and services and include administrative expenses and depreciation of capital assets. Other revenues and expenses are classified as non-operating in the financial statements.

The Authority's fund equity (i.e., net position) is divided into three components:

Net investment in capital assets consists of the historical cost of capital assets less accumulated depreciation and less any debt that remains outstanding that was used to finance those assets, plus deferred outflows of resources less deferred inflows of resources related to those assets.

Restricted net position consists of assets that are restricted by the Authority's creditors through debt covenants.

All other net position is reported as unrestricted.

The Authority first utilizes restricted resources to finance qualifying activities.

#### Note B - Summary of Significant Accounting Policies (continued)

Implementation of New Accounting Principles

Effective September 1, 2017, the Authority adopted three new statements issued by GASB as follows:

- GASB Statement No. 74. Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans
- GASB Statement No. 78, Pensions Provided Through Certain Multiple-Employer Defined Benefit Pension Plans
- GASB Statement No. 82, Pension Issues, an amendment of GASB Statements No. 67, No. 68, and No. 73

GASB Statement No. 74. Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans ("GASB 74"), replaces Statements No. 43. Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans, as amended, and No. 57. OPEB (Other Postemployment Benefits) Measurement by Agent Employers and Agent Multiple-Employer Plans. This Statement revises the requirements for defined contribution OPEB plans as previously required in Statement No. 25, Financial Reporting for Defined Benefit Pension Plans and Note Disclosures for Defined Contribution Plans. as amended, Statement 43, and Statement No. 50, Pension Disclosures. GASB 74 also includes requirements to address financial reporting for assets accumulated for purposes of providing defined benefit OPEB through OPEB plans that are not administered through trusts that meet the specified criteria. There was no impact on the Authority's financial statements as a result of the implementation of GASB 74.

GASB Statement No. 78, Pensions Provided Through Certain Multiple-Employer Defined Benefit Pension Plans ("GASB 78"), amends the scope and applicability of Statement 68. It excludes pensions provided to employees of state or local governmental employers through a cost-sharing multiple-employer defined benefit pension plan that (1) is not a state or local government pension plan, (2) is used to provide defined benefit pensions both to employees of state or local governmental employers and to employees of employers that are not state or local government employers, and (3) has no predominate state or local government employer. This Statement establishes requirements for recognition and measurement of pension expense, expenditures, and liabilities; note disclosure; and required supplementary information for pensions that have the characteristics described above. There was no impact on the Authority's financial statements as a result of the implementation of GASB 78.

GASB Statement No. 82, Pension Issues, an amendment of GASB Statements No. 67, No. 68, and No. 73 ("GASB 82"). addresses issues regarding (1) the presentation of payroll-related measures in required supplementary information, (2) the selection of assumptions and the treatment of deviations from the guidance in an Actuarial Standard of Practice for financial reporting purposes, and (3) the classification of payments made by employers to satisfy employee (Plan member) contribution requirements. Statement No. 68 establishes standards of accounting and financial reporting, but not funding or budgetary standards, for defined benefit pensions and defined contribution pensions provided to the employees of state and local governmental employers through pension plans that are administered through trusts or equivalent arrangements. This Statement replaces the requirements of Statement No. 27, Accounting for Pensions by State and Local Governmental Employers, as well as the requirements of Statement No. 50, Pension Disclosures, as they relate to pensions that are provided through pension plans within the scope of the Statement. The Authority has included the disclosures required by GASB 82 in the 2017 financial statements.

#### Note B - Summary of Significant Accounting Policies (continued

Accounting Standards Issued But Not Yet Effective

Other recently issued standards the Authority is reviewing for applicability and potential impact on the financial statements include:

GASB Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions ("GASB 75"), replaces the requirements of Statements No. 45, Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions, as amended, and No. 57, OPEB Measurements by Agent Employers and Agent Multiple-Employer Plans, for OPEB. GASB No. 75 will be effective for fiscal years beginning after June 15, 2017. This Statement establishes standards for recognizing and measuring liabilities, deferred outflows of resources, deferred inflows of resources, and expense/expenditures. In addition, this Statement details the recognition and disclosure requirements for employers with payables to defined benefit OPEB plans that are administered through trusts that meet the specified criteria and for employers whose employees are provided with defined contribution OPEB. The Authority has not completed the process of evaluating the impact of GASB 75 on its financial statements.

GASB Statement No. 81, Irrevocable Split-Interest Agreements ("GASB 81"), requires that a government that receives resources pursuant to an irrevocable split-interest agreement recognize assets, liabilities, and deferred inflows of resources at the inception of the agreement. GASB 81 will be effective for the fiscal years beginning after December 15, 2016. The Authority does not expect that GASB 81 will have any impact on its financial statements.

GASB Statement No. 83, Certain Asset Retirement Obligations ("GASB 83"), addresses accounting and financial reporting for certain asset retirement obligations. GASB 83 will be effective for the fiscal years beginning after June 15, 2018. The Authority has not completed the process of evaluating the impact of GASB 83 on its financial statements.

GASB Statement No. 84, Fiduciary Activities ("GASB 84"), establishes criteria for identifying fiduciary activities of all state and local governments. GASB 84 will be effective for the fiscal years beginning after December 15, 2018. The Authority has not completed the process of evaluating the impact of GASB 84 on its financial statements.

GASB Statement No. 85, Onnibus 2017 ("GASB 85"), addresses practice issues that have been identified during implementation and application of certain GASB Statements. This Statement addresses a variety of topics including issues related to blending component units, goodwill, fair value measurement and application, and postemployment benefits (pensions and other postemployment benefits). GASB 85 will be effective for the fiscal years beginning after June 15, 2017. The Authority has not completed the process of evaluating the impact of GASB 85 on its financial statements.

GASB Statement No. 86, Certain Debt Extinguishment Issues ("GASB 86"), establishes criteria to improve consistency in accounting and financial reporting for in-substance defeasance of debt by providing guidance for transactions in which cash and other monetary assets acquired with only existing resources—resources other than the proceeds of refunding debt—are placed in an irrevocable trust for the sole purpose of extinguishing debt. This Statement also improves accounting and financial reporting for prepaid insurance on debt that is extinguished and notes to financial statements for debt that is defeased in substance. GASB 86 will be effective for the fiscal years beginning after June 15, 2017. The Authority has not completed the process of evaluating the impact of GASB 86 on its financial statements.

#### Note B - Summary of Significant Accounting Policies (continued

GASB Statement No. 87, Leases ("GASB 87"), establishes criteria to better meet the information needs of financial statement users by improving accounting and financial reporting for leases by requiring recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. It establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. Under this Statement, a lessee is required to recognize a lease liability and an intangible right-to-use lease asset, and a lessor is required to recognize a lease receivable and a deferred inflow of resources, thereby enhancing the relevance and consistency of information about governments' leasing activities. GASB 87 will be effective for the fiscal years beginning after December 15, 2019. The Authority has not completed the process of evaluating the impact of GASB 87 on its financial statements.

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect various amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

#### Cash Equivalents

The Authority considers all highly liquid investments with an original maturity of three months or less at the time of investment to be cash equivalents.

#### Accounts Receivable and Revenue Recognition

The Authority bills its customers on a cyclical basis throughout the month based on meter readings taken during the previous month.

The Authority records receivables at the amount it expects to collect on balances due at the end of the year. Advance deposits are obtained from customers, but the Authority does not obtain collateral or other security for any of its trade accounts or other amounts receivable. Accordingly, it is exposed to credit losses in the event of nonperformance. Management closely monitors outstanding balances and writes off uncollectible amounts as of year-end in accordance with approved policies.

Billed accounts receivable represent charges for customer water and wastewater treatment usage billed to customers and not paid at August 31. Unbilled accounts receivable represent charges billed to customers after August 31 for services provided by the Authority prior to September 1.

Metered water and wastewater treatment sales and streetlight fees are based on rates established by the Authority Board.

#### Inventories

Inventories are stated at cost using specific identification.

#### Investments

Investments are stated at fair value and may include U.S. government and agency obligations, repurchase agreements and money market funds including investment in a local government investment pool, interest rate management agreements and other investments as permitted by the laws of the state of Georgia, the Official Code of Georgia ("OCGA"). Unrealized gains and losses are included in the statement of changes in net position. The Authority has adopted an interest rate management plan meeting the requirements of OCGA §36-82-250 and approved the parameters within which interest rate swap agreements may be executed.

#### Note B - Summary of Significant Accounting Policies (continued

#### Capital Assets

Capital assets include infrastructure acquired since 1959 and are stated at cost except for contributed water and sewer lines which are recorded at acquisition value at the date they are accepted by the Authority. All acquisitions of property and equipment in excess of \$1,000 are capitalized and depreciated.

Depreciation of the water and sewer systems, machinery, equipment and furnishings is computed using the straight-line method over the following economic lives:

| Asset Category                               | Estimated Useful Life |  |  |  |
|--|-----------------------|--|--|--|
| Structures, line extensions and improvements | 20 - 50 Years         |  |  |  |
| Machinery and equipment                      | 5 - 20 Years          |  |  |  |
| Office furniture and equipment               | 5 Years               |  |  |  |

Expenditures for maintenance and repairs not considered to substantially lengthen the property lives are charged to expense as incurred. The cost of incomplete construction and system improvement projects is reported as construction-in-progress and is not depreciated.

#### Capitalized Interest

Interest costs on the revenue bond debt, net of interest earned, are capitalized into the related cost of the system improvements if material to the Authority's financial statements and are otherwise expensed as incurred.

#### Capitalization of Salaries

The Authority capitalizes salaries of employees in distribution and administration who perform construction activities. The amount capitalized is based upon the portion of the respective employees' work hours that is spent performing these functions.

#### Defined Benefit Pension

For purposes of measuring the net pension liability, deferred outflows and inflows of resources and pension expense related to the Cherokee County Water and Sewerage Authority Retirement Plan (the "Plan"), information about the fiduciary net position of the Plan and additions to/deductions from the Plan's fiduciary net position have been determined on the same basis as they are reported by the Georgia Municipal Employee Benefit System. For this purpose, benefit payments are recognized when currently due and payable in accordance with the benefit terms. The Plan's terms do not allow for employee contributions and benefit payments do not include them. Investments are reported at fair value.

#### Deferred Outflows and Inflows of Resources

Deferred outflows and inflows of resources represent separate financial statement elements of the statement of net position, the components of which are specifically identified by the GASB.

In addition to assets, the statement of net position will sometimes report deferred outflows of resources. This financial statement element represents a consumption of net position that applies to a future period and will not be recognized as an expense until then. The Authority has reported the deferred amount on revenue bond refundings, deferred outflows due to changes to demographic factors related to the pension valuation and deferred outflows of certain defined benefit pension contributions paid during the current year as deferred outflows of resources on the statement of net position.

#### Note B - Summary of Significant Accounting Policies (concluded)

In addition to liabilities, the Authority may also report deferred inflows of resources. This separate section on the statement of net position represents an acquisition of net position that applies to a future period and so will not be recognized as revenue until that time. The Authority has reported deferred amounts related to changes in actuarial assumptions and changes in expected returns on defined benefit pension investments as deferred inflows.

#### Amortization

Amortization of bond premiums and discounts is computed using the effective interest method over the life of the bond issue for which the charges have been deferred. Amortization of the deferred amount on refunding is computed using the straight-line method over the shorter of the remaining life of the defeased debt had it not been refunded, or the life of the new debt.

#### Compensated Absences

Full-time employees are granted vacation benefits in varying amounts depending on tenure with the Authority. An expense and liability are recognized for accrued vacation leave as it is earned. Unused leave is lost if not taken each year. Sick leave accrues to full-time employees to a specified maximum but does not vest and is paid only for an absence for medical-related causes. Since such future absences cannot be reasonably predicted, no liability for unused sick pay is recorded.

#### Operating Budget

The Authority is not legally required to adopt a budget. The staff of the Authority, however, prepares an annual operating budget for management control purposes. The staff of the Authority uses the accrual basis of accounting in its annual operating budget, which is consistent with the basis of accounting used in the Authority's financial statements. The Authority's Board of Directors approves the budget and any changes made thereto.

The Authority's budget for the year ended August 31, 2017 is included in the supplementary information to the accompanying financial statements. This budget is based upon certain assumptions and estimates of the staff of the Authority regarding future events, transactions and circumstances. Realization of the results projected in this budget will depend upon implementation by management of the Authority of policies and procedures consistent with the assumptions. There can be no assurance that actual events will correspond with such assumptions, that uncontrollable factors will not affect such assumptions or that the projected results will be achieved. Accordingly the actual results achieved could materially vary from those projected in the budget.

#### Note C - Cash, Cash Equivalents and Investments

#### Cash

All of the Authority's cash as of August 31, 2017 is held in banks located in the State of Georgia. These demand deposits are required by Georgia state law and the Authority's revenue bond resolutions (see Note F) to be federally insured or collateralized by the institution. The collateral must meet certain requirements and be held by a third party for the benefit of the Authority. As of August 31, 2017, cash held in banks totaled \$2,488,376 and was covered by federal depository insurance or by collateral held by the Authority's agent and pledged to or in the name of the Authority. The value of cash in the accompanying financial statements, considering items in transit, totaled \$2,415,947.

#### Note C - Cash, Cash Equivalents and Investments (continued)

#### Cash Equivalents and Investments

The Authority's cash equivalents and other investments are all held for non-trading purposes. Permitted investments and the Authority's policies are defined by the Authority's revenue bond resolutions which specify the types of securities in which the Authority is allowed to invest. Permitted investments include obligations of the U.S. government, or certain of its subsidiary corporations and agencies which are rated in the highest rating category by Moody's Investors Service and Standard & Poor's Ratings Group; the local government investment pool created by OCGA 36-83-8; bonds or obligations of the state of Georgia or its other counties, municipal corporations and political subdivisions; money market funds; and other investments as authorized by Georgia law. Each type of investment must meet certain criteria based on the nature of the investment.

The Authority's investments are reported at fair value. Various inputs are used in determining the fair value of investments. These inputs to valuation techniques are categorized into a fair value hierarchy consisting of three broad levels for financial statement purposes as follows:

Level 1 - unadjusted price quotations in active markets/exchanges for identical assets or liabilities, that each Fund has the ability to access.

Level 2 - other observable inputs (including, but not limited to, quoted prices for similar assets or liabilities in markets that are active, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the assets or liabilities (such as interest rates, yield curves, volatilities, loss severities, credit risks and default rates) or other market-corroborated inputs).

Level 3 - unobservable inputs based on the best information available in the circumstances, to the extent observable inputs are not available (including each Fund's own assumptions used in determining the fair value of investments)

The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). Accordingly, the degree of judgment exercised in determining fair value is greatest for instruments categorized in Level 3. There has been no change in the methodologies used at August 31, 2017 and 2016.

The following table sets forth by level within the fair value hierarchy, the Authority's investments at fair value at August 31, 2017:

|  |    | Level 1 |    | Level 2   | Level 3 |  | Total |                      |
|--|----|---------|----|-----------|---------|--|-------|----------------------|
| U.S. Treasury notes Repurchase agreement | \$ | 523,547 | \$ | 1,295,443 | \$      |  | \$    | 523,547<br>1,295,443 |
| Total Investments at Fair Value          | \$ | 523,547 | \$ | 1.295,443 | \$      |  | s     | 1,818,990            |

All investments and cash equivalents are either an external local government investment pool, or are insured, registered or held by the Authority or its agent in the Authority's name. As of August 31, 2017, the Authority's investments in Georgia Fund 1 were rated AAAf by Standard & Poor's Ratings Group: the repurchase agreement is not rated.

## Note C - Cash, Cash Equivalents and Investments (concluded)

Georgia Fund 1 was created by OCGA 36-83-8 and is a stable net asset value investment pool which is not required by GAAP to be disclosed within the fair value hierarchy above. The pool is not registered with the SEC as an investment company. Financial oversight of the pool is provided by the (Georgia) Office of the State Treasurer. The pool's primary objectives are safety of capital, investment income, liquidity and diversification while maintaining principal (\$1/share value). The weighted average maturity of its holdings is 16 days and net asset value is calculated weekly to ensure stability. The pool reports to participants on an amortized cost basis. It distributes earnings (net of management fees) on a monthly basis and determines participant's shares sold and redeemed based on \$1.00 per share. Georgia Fund 1 reports that the fair value factor for the pool is 1.0000; thus, the fair value of the position in the pool is the same as the value of the pool shares. The fair values of the Georgia Fund 1 investments are \$45,935,835 which are reported as cash equivalents.

Money market funds totaling \$254 held in the revenue bond debt service reserve are also reported as cash equivalents.

At August 31, 2017, the repurchase agreement is secured by U.S. government obligations (debt securities) that are classified as held-to-maturity.

Certain assets are restricted for bond sinking funds and reserves, to be used for payment of debt service on long-term debt.

The Authority places no limit on the amount that may be invested in any one issuer and does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates. The scheduled maturity of \$1,295,443 of investment in a repurchase agreement, the only investment considered as a debt security classified as held-to-maturity at August 31, 2017, is August 1, 2025.

#### Note D - Accounts Receivable

Accounts receivable consist of the following at August 31, 2017:

|          | - | 2017      |
|----------|---|-----------|
| Billed   | s | 2,791,878 |
| Unbilled | _ | 3,265,026 |
|          | s | 6,056,904 |
|          | - |           |

### Note E - Capital Assets

A summary of changes in capital assets for the year ended August 31, 2017 is as follows:

|                                 | Beginning<br>Balance |               |                | Ending<br>Balance |  |
|---------------------------------|----------------------|---------------|----------------|-------------------|--|
| Capital Assets not Depreciated: |                      |               |                |                   |  |
| Land and easements              | \$ 7,288,333         | \$ 684,651    | s -            | \$ 7,972,984      |  |
| Construction-in-progress        | 30,909,285           | 16,862,536    | (2,791,818)    | 44,980,003        |  |
| Other Capital Assets:           |                      |               |                |                   |  |
| Structures and improvements     | 560,217,003          | 11,304,592    | (545,844)      | 570,975,751       |  |
| Machinery and equipment         | 9,236,894            | 1,190,320     | (158,225)      | 10,268,989        |  |
| Office furniture and equipment  | 333,881              | 8,274         | (1,631)        | 340,524           |  |
| Accumulated Depreciation:       |                      |               |                |                   |  |
| Structures and improvements     | (156,882,912)        | (10,846,900)  | 261,087        | (167,468,725)     |  |
| Machinery and equipment         | (6,365.070)          | (724,704)     | 157,070        | (6.932.704)       |  |
| Office furniture and equipment  | (197,251)            | (44,487)      | 979            | (240,759)         |  |
| Capital Assets, Net             | \$ 444,540,163       | \$ 18,434,282 | \$ (3.078,382) | \$ 459,896,063    |  |

#### Note F - Revenue Bonds Payable

A summary of changes in long-term debt for the year ended August 31, 2017 is as follows:

|                           | Beginning<br>Balance | Ad | ditions | Reductions     | Ending<br>Balance | Due Within<br>One Year |
|---------------------------|----------------------|----|---------|----------------|-------------------|------------------------|
| Revenue bonds             | \$138,390,000        | \$ |         | \$ (7,420,000) | \$130,970,000     | \$ 7,755,000           |
| Less unamortized discount | (87,396)             |    | 4.5     | 12,929         | (74,467)          |                        |
| Plus unamortized premium  | 12,369,974           |    |         | (1.222,153)    | 11,147,821        | -                      |
|                           | \$150,672,578        | \$ | -       | \$ (8,629,224) | \$142,043.354     | \$ 7,755,000           |

In June 1991, the Authority issued \$21,685,000 of Refunding Series 1991 revenue bonds maturing in 2018 with interest rates from 6.30% to 7.50%, to advance refund all of the Series 1987 and 1988 revenue bonds in the aggregate principal amount of \$20,000,000. A portion of this series was refunded by the Series 2001 revenue bonds (see below) in May 2001 and was redeemed at 102% of face value in August 2001.

In December 1993, the Authority issued \$28,460,000 in Water and Sewerage Revenue Bonds, Refunding and Improvements Series 1993 maturing in 2023 with interest rates from 5.30% 5.50%, to advance refund all of the Series 1991 revenue bonds in the principal amount of \$10,000,000 and to provide funds to make certain additions and improvements to the water and sewerage systems.

## Note F - Revenue Bonds Payable (continued)

In December 1995, the Authority issued \$22,460,000 in Water and Sewerage Revenue Bonds Series 1995, maturing in 2025 with an interest rate of 5.20%, to provide funds to make certain additions and improvements to the water and sewerage systems. A portion of this series was refunded by the Series 2001 revenue bonds.

In May 2001, the Authority issued \$70,505,000 in Refunding and Improvement Revenue Bonds Series 2001, maturing in 2030 with interest rates ranging from 3.25% to 5.125%, to advance refund portions of the Series 1991, 1995, 1997 and 1998 revenue bonds in the principal amount of \$38,765,000, to pay a surety bond premium to fund the bond Debt Service Reserve and to provide funds to make certain additions, extensions and improvements to the water and sewerage systems. Portions of this series were refunded by the Series 2010 and Series 2011 revenue refunding bonds, and were called and redeemed in 2011.

In May 2006, the Authority issued \$25,000,000 in Revenue Bonds Series 2006 as auction rate securities maturing in 2035. The bonds were issued to provide funds to make certain additions, extensions and improvements to the water and sewerage systems. These bonds were remarketed in April 2008 in order to convert their interest rates to long-term fixed rates that range from 3.00% to 5.00%. In 2016, \$18,880,000 of the outstanding bonds was refunded by the Series 2016 Revenue Refunding Bonds.

In June 2007, the Authority issued \$25,000,000 in Revenue Bonds Series 2007 as auction rate securities maturing in 2035. The bonds were issued to provide funds to make certain additions, extensions and improvements to the water and sewerage systems. These bonds were remarketed in April 2008 in order to convert their interest rates to long-term fixed rates that range from 3.00% to 5.00%. In 2016, \$18,880,000 of the outstanding bonds was refunded by the Series 2016 Revenue Refunding Bonds.

In April 2008, because of significant disruptions to the auction rate securities market, the Authority converted the interest rates on the Series 2006 and 2007 bonds from auction rates to long-term fixed rates. The Authority paid \$456,157 in remarketing fees and other costs in connection with the conversion and remarketing of the bonds. All were successfully remarketed in April 2008 resulting in a premium of \$268,023.

In January 2010, the Authority issued \$39.710,000 in Water and Sewerage Revenue Refunding Bonds, Series 2010, maturing in 2028 with interest rates ranging from 3.00% to 5.00%. The bonds were issued by the Authority for the purpose of advance refunding the Authority's remaining Series 1997 and 1998 revenue bonds and a portion of the Series 2001 revenue bonds in the aggregate principal amount of \$39,645,000.

In June 2011, the Authority issued \$29,310,000 in Water and Sewerage Revenue Refunding Bonds, Series 2011, maturing in 2030 with interest rates ranging from 3.00% to 5.00%. The bonds were issued by the Authority for the purpose of advance refunding a portion of the Authority's Series 2001 revenue bonds and a portion of the Series 2003 revenue bonds in the aggregate principal amount of \$30,355,000.

## Note F - Revenue Bonds Payable (continued)

In May 2013, the Authority issued \$16,260,000 in Water and Sewerage Revenue Refunding Bonds, series 2013, maturing in 2033 with interest rates ranging from 3.25% to 5.00%. The bonds were issued by the Authority for the purpose of advance refunding a portion of the Authority's Series 2003 revenue bonds in the aggregate principal amount of \$18,970,000.

In February 2016, the Authority issued \$32,980,000 in Water and Sewerage Revenue Refunding Bonds, series 2016, maturing in 2035 at 5.00% interest. The bonds were issued by the Authority for the purpose of advance refunding a portion of each of the Authority's Series 2006 and 2007 revenue bonds in the aggregate principal amount of \$37,760,000. The cash flows required to service the Series 2016 bonds are approximately \$6.5 million less than those for the refunded bonds providing an economic gain from the refunding of approximately \$5.4 million. The Authority paid \$413,838 in underwriting fees and other issuance costs in connection with the refunding.

The U.S. government securities purchased in connection with the defeased and advance refunded bonds are deposited in irrevocable trusts with escrow agents to provide for all future debt service payments of the affected bonds. As a result, the bonds are considered to be defeased and the liabilities for them have been removed from long-term debt. As of August 31, 2017, outstanding principal balances remain as follows:

| Series |               |
|--------|---------------|
| 1995   | \$ 2,120,000  |
| 1998   | 3,650,000     |
| 2006   | 18,880,000    |
| 2007   | 18,880,000    |
|        | \$ 43,530,000 |

The defeasance, advance refundings and remarketing of the bonds described above resulted in differences between the reacquisition prices and the net carrying amounts of the old debt. The deferred amount on refunding, reported in the accompanying financial statements as a deferred outflow of resources, is being charged to operations using the straight-line method of amortization. The amount remaining at August 31, 2017 is \$7,927,126.

The revenue bonds are secured by a pledge of the revenues derived by the Authority from the ownership and operation of the water and sewerage systems remaining after payment of the reasonable and necessary expenses of operating, maintaining and repairing the systems. Payment of the principal of and interest on the revenue bonds when due is guaranteed by municipal bond insurance policies issued by Financial Guaranty Insurance Company and Assured Guaranty Municipal Corp. (formerly known as Financial Security Assurance, Inc.).

The Authority makes sinking fund deposits monthly for all issues. Annual totals are at least equal to the principal installments of and interest payable on the bonds in the current sinking fund year.

## Note F - Revenue Bonds Payable (concluded)

The debt service requirements to be paid into the revenue bond sinking fund are as follows:

| Year ending August 31, | Principal      | Interest      | Total          |
|------------------------|----------------|---------------|----------------|
| 2018                   | 7,755,000      | 6,456,353     | 14.211.353     |
| 2019                   | 7,900,000      | 6,097,278     | 13,997,278     |
| 2020                   | 8,305,000      | 5,694,678     | 13.999,678     |
| 2021                   | 8,725,000      | 5,271,103     | 13,996,103     |
| 2022                   | 8,960,000      | 4,821,503     | 13,781,503     |
| 2023-2027              | 51,965,000     | 16,879,488    | 68,844,488     |
| 2028-2032              | 27,655,000     | 5,680.738     | 33,335,738     |
| 2033-2035              | 9,705,000      | 878,300       | 10.583,300     |
| Total                  | \$ 130,970,000 | \$ 51,779,441 | \$ 182,749,441 |

The various resolutions providing for the revenue bonds require that the Authority establish and maintain a schedule of rates, fees and charges for services furnished by the systems to produce in each sinking fund year "net system revenues" in an amount at least equal to 1.20 times the highest annual amount of principal and interest payable on the bonds during any future sinking fund year. The revenue bond coverage was 2.04 for the year ended August 31, 2017.

Effective with the issuance of the Series 2001 bonds, the Authority's annual net system revenues exclusive of water connection and sewer tap fees must be no less than this highest annual amount of debt service payable during any future sinking fund year. For the year ended August 31, 2017, this ratio was 1.37.

The Authority is also required to maintain, using a combination of funds in the debt service reserve account and surety bonds, an amount not less than 125% of the average annual debt service under the bonds of \$12,747,984. As of August 31, 2017, the balances in the debt service reserve account and the surety bonds exceed the minimum requirement.

Cash and investments associated with any bond construction projects, sinking funds and reserves are restricted to such use and are classified as restricted assets on the statement of net position.

#### Note G - Investment Derivative Financial Instruments

The Authority has entered into two debt service forward delivery agreements with Lehman Brothers Special Financing. Inc. ("Lehman") which were assigned in March 2017 to CRC Bond Opportunity Trading Fund LP ("CRC BOTF"). Under these contracts, CRC BOTF has the option to require the Authority to use revenue bond sinking funds to purchase qualified U.S. Treasury securities that will mature by the semi-annual debt service payment dates from a Qualified Dealer (as defined in the agreements) chosen by CRC BOTF.

In exchange for these agreements, Lehman paid the Authority \$958,600 which represented the present value of the expected interest earnings in the sinking fund over the life of the related revenue bonds. The remaining balance of this unearned revenue is \$130,762 at August 31, 2017 and is being recognized on the straight-line basis over the life of each respective agreement.

## Note G - Investment Derivative Financial Instruments (concluded)

The forward delivery agreements relate to the following bond series:

| Dealer | Series                             | Cash Paymer |         |  |
|--------|------------------------------------|-------------|---------|--|
| Lehman | 1993 Refunding & Improvement Bonds | \$          | 740,600 |  |
| Lehman | 1995 Revenue Bonds                 | \$          | 218,000 |  |

As the investments purchased by the Authority are U.S. Treasury securities and are held in the Authority's revenue bond sinking fund, there is no significant credit risk. Interest rate risk is limited to the effect of a change in rate on the value of the investments from the time of purchase through the next scheduled debt service payment date which can be no more than one year.

The Authority entered into these agreements to obtain a higher long-term than short-term yield and not for the purpose of hedging any financial risk. Accordingly, these forward delivery arrangements are investment derivative financial instruments and classified as other long-term liabilities in the statement of net position; the gains or losses are reported as other revenues or expenses respectively on the statement of revenues, expenses and changes in net position.

The fair value balance and notional amount of debt service forward delivery agreements outstanding at August 31, 2017 and the corresponding changes in fair value of such derivative instruments for the year then ended were as follows:

| Change in Fair Value |    |        | Fair Value as of August 31, 2017 |    |           | 31. 2017     |
|----------------------|----|--------|----------------------------------|----|-----------|--------------|
| Classification Amour |    | Amount | Classification                   |    | Amount    | Notional     |
| Change in            |    |        | Other                            |    |           |              |
| fair value of        |    |        | long-term                        |    |           |              |
| derivative           | \$ | 43,590 | liability                        | \$ | (249.522) | \$44,629,781 |

#### Note H - Restricted Net Position

Net position restricted for debt service includes the excess of assets restricted for the debt service on revenue bonds over related liabilities. Net position restricted for bond retirement represents assets set aside for that purpose as required by the revenue bond resolution (see Note F).

#### Note I - Risk Management

The Authority is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; workers compensation; employee health care; errors and omissions and natural disasters for which the Authority carries commercial insurance. There have been no significant reductions in coverage from the prior year and settlement amounts have not exceeded insurance coverage in the current or the three prior years.

## Note J - Commitments and Contingencies

At August 31, 2017, the Authority has outstanding agreements with contractors for future work on existing construction projects in the approximate amount of \$16.5 million.

## Note K - Operations

The Authority produced approximately 99.5% of its customers' water needs during the year ended August 31, 2017, purchasing most of the remaining amount from the City of Woodstock and Pickens County. The Authority provided 93.0% of sewage treatment required in the year ended August 31, 2017, purchasing the remainder primarily from the City of Canton and from Cobb County, Georgia.

## Note L - Retirement Plans

Governmental Deferred Compensation Plan

The Authority provides a governmental deferred compensation "Section 457" plan (the "457 Plan") authorized by the Authority Board which covers all employees. The 457 Plan is administered by The Variable Annuity Life Insurance Company. It does not allow for employer contributions and so these defined contribution retirement benefits are dependent on employee contributions and investment earnings on those contributions. Participants self-direct the investment of their contributions. Any expenses incurred in conjunction with their investments are paid by the participants. Amounts employees defer under the 457 Plan are immediately vested and subject to statutory limits. Employee deferrals totaled \$281,402 during the year ended August 31, 2017.

#### Defined Benefit Plan

General Information About The Defined Benefit Pension Plan

The Authority has established the Cherokee County Water and Sewerage Authority Retirement Plan (the "Plan") and participates in the Georgia Municipal Employees Benefit System ("GMEBS") to provide certain retirement and death benefits to Plan members and beneficiaries. Only the Authority may amend the benefit provisions of the Plan. GMEBS is an agent multiple-employer, statewide public employee pension plan established by the Georgia legislature and administered by a board of trustees. GMEBS issues a publicly available financial report that may be obtained by contacting the administrator, Georgia Municipal Association ("GMA"), The Burgess Building, 201 Pryor Street, SW, Atlanta, Georgia 30303.

Benefits Provided.

Normal retirement age Minimum of 65 with 5 Years of Credited Service, or combined

credited service and age equal to at least 80 if still employed

(the "Rule of 80")

Early retirement age 55 with 10 Years of Credited Service

Benefit formula

at normal retirement age
 2.0% x Years of Credited Service (30 maximum) x Final Average

**Earnings** 

at early retirement age
 Reduced percentage of normal retirement benefit ranging from

93.3% to 50.0%

Final average earnings Annual average of 5 consecutive years preceding the most recent

termination in which participant's earnings were the highest.

Vesting 100% after 5 Years of Credited Service

Employee contributions Nonparticipatory

#### Note L - Retirement Plans (continued)

Employees Covered By Benefit Terms. At the January 1, 2017 valuation date the following employees were covered by the benefit terms:

| Inactive employees or beneficiaries currently receiving benefits | 29  |
|--|-----|
| Inactive employees entitled to but not yet receiving benefits    | 22  |
| Active employees   | 179 |

Contributions. The Authority is required to contribute amounts at least equal to the actuarially determined rate established by the GMEBS board of trustees. The Plan is also subject to the minimum funding standards of the OCGA which will be met by the amount developed under the GMEBS actuarial funding policy. The actuarially determined rate is the estimated amount necessary to finance the cost of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. The Plan is non-contributory with respect to the participants. The Authority's contributions were 13.15% of Covered Employee Payroll for the most recent measurement year ended September 30, 2016.

Net Pension Liability. The Authority's net pension liability was measured as of September 30, 2016 and the total pension liability used to calculate the net pension liability was determined by an annual actuarial valuation as of January 1, 2017.

Actuarial Assumptions. The total pension liability in the January 1, 2017 annual actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation 3.25%

Salary increases 3.75% in the long-term

Investment rate of return 7.75%, net of investment expense, including inflation

Mortality rates used were based on the 1994 Group Annuity Reserving Unisex Table on a plan termination basis and RP-2000 Combined Healthy Mortality Table with sex-distinct rates, set forward two years for males and one year for females for healthy employees. For disabled retirees, the RP-2000 Disabled Retiree Mortality Table with sex-distinct rates was used. The RP-2000 mortality tables were determined to contain sufficient provision appropriate to reasonably reflect future mortality improvement, based on a four-year review of mortality experience for the period January 1, 2010 to June 30, 2014. Mortality experience will be reviewed by GMEBS periodically and updated if necessary.

The long-term expected rate of return on Plan investments was determined using a building-block method in which the best-estimate ranges of expected future real rates of return (expected returns, net of Plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return for each major asset class included in the Plan's target asset allocation as of September 30, 2016 are summarized in the following table:

Note L - Retirement Plans (continued)

| Asset Class           | Target Allocation | Long-Term<br>Expected Real<br>Rate of Return |
|-----------------------|-------------------|--|
| Domestic equity       | 45%               | 6.75%  |
| International equity  | 20%               | 7.45%  |
| Real estate           | 10%               | 4.55%  |
| Global fixed income   | 5%                | 3.30%  |
| Domestic fixed income | 20%               | 1.75%  |
| Cash                  | 0%                |  |
| Total                 | 100%              |  |

Discount Rate. The discount rate used to measure the total pension liability is 7.75%. The projection of cash flows used to determine the discount rate assumes that the Authority's contributions will be made at the actuarially determined rates. Based on this assumption, the Plan's fiduciary net position was projected to be available to pay all projected future benefit payments of current active and inactive employees. Therefore, the long-term expected rate of return on Plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

### Changes in Net Pension Liability

Changes in the net pension liability are as follows for the year ended September 30, 2016 measurement period:

|                             | Total Pension<br>Liability<br>(a) |            | Plan Fiduciary<br>Net Position<br>(b) |            | Net Pension<br>Liability<br>(a) - (b) |              |
|-----------------------------|-----------------------------------|------------|---------------------------------------|------------|---------------------------------------|--------------|
| Changes for the year:       |                                   |            |                                       |            |                                       |              |
| Service cost                | S                                 | 404,668    | \$                                    |            | \$                                    | 404,668      |
| Interest                    |                                   | 1,688,560  |                                       | -          |                                       | 1,688,560    |
| Changes of benefit terms    |                                   | -          |                                       | 1 to 1     |                                       |              |
| Difference between expected |                                   |            |                                       |            |                                       |              |
| and actual experience       |                                   | 1,539,214  |                                       | 1.4        |                                       | 1,539,214    |
| Changes of assumptions      |                                   |            |                                       |            |                                       |              |
| Contributions-employer      |                                   | -          |                                       | 1,305,137  |                                       | (1.305, 137) |
| Contributions-employee *    |                                   |            |                                       | -          |                                       |              |
| Net investment income       |                                   | -          |                                       | 1,735,345  |                                       | (1.735,345)  |
| Benefit payments *          |                                   | (635,902)  |                                       | (635,902)  |                                       |              |
| Administrative expense      |                                   |            |                                       | (19,282)   |                                       | 19.282       |
| Other                       |                                   |            |                                       |            |                                       |              |
| Net Change                  |                                   | 2,996,540  |                                       | 2.385.298  |                                       | 611,242      |
| Balance October 1, 2015     | _                                 | 22,105,816 | _                                     | 15,253,191 | _                                     | 6,852,625    |
| Balance September 30, 2016  | \$                                | 25,102,356 | \$                                    | 17,638,489 | \$                                    | 7,463,867    |

#### Note L - Retirement Plans (concluded)

Sensitivity Of The Net Pension Liability To Changes In The Discount Rate. The following presents the net pension liability of the Authority at August 31, 2017, calculated using the discount rate of 7.75% as well as the amount that would result from using a discount rate that is 1.0% lower (6.75%) or 1.0% higher (8.75% than the current rate:

| Range of discount rates                          | 1%<br>Rate Decrease<br>6.75% |            | Di | Current<br>scount Rate<br>7.75% | 1%<br>Rate Increase<br>8.75% |             |
|--|------------------------------|------------|----|---------------------------------|------------------------------|-------------|
| Net pension liability ("NPL")<br>August 31, 2017 | s                            | 7,463,867  | \$ | 7,463,867                       | \$                           | 7,463,867   |
| Increase (decrease) in NPL                       | _                            | 3,130,992  |    |                                 | _                            | (2,622,646) |
| Calculated NPL August 31, 2017                   | \$                           | 10,594,859 | \$ | 7,463,867                       | \$                           | 4,841,221   |

Pension Expense And Deferred Outflows And Inflows Of Resources Related To Pensions

For the year ended August 31, 2017 the Authority recognized pension expense of \$1,418,591. The Authority reported deferred outflows and inflows of resources related to pensions from the following sources:

|  |    | Deferred<br>Outflows of<br>Resources | Deferred<br>Inflows of<br>Resources |                       |  |
|--|----|--------------------------------------|-------------------------------------|-----------------------|--|
| Changes in demographics Difference in projected vs. actual investment earnings Changes in assumptions Contributions subsequent to measurement date | \$ | 2,277,465<br>605,550<br>1,298,235    | \$                                  | (599,508)<br>(69,294) |  |
| Total  | \$ | 4,181,250                            | \$                                  | (668,802)             |  |

Deferred outflows resulting from contributions during the year ended August 31, 2017 subsequent to the measurement date of September 30, 2016 total \$1,298,235 and will be recognized as a reduction in the net pension liability for the year ending August 31, 2018. Other deferred outflows and inflows of resources related to the defined benefit pension will be recognized as follows in pension expense for the years ending August 31:

| 2018 | \$ | 513,394   |
|------|----|-----------|
| 2019 |    | 513,394   |
| 2020 |    | 601,934   |
| 2021 |    | 328,955   |
| 2022 | _  | 256,536   |
|      | \$ | 2,214,213 |

#### Note M - Other Postemployment Benefits

In addition to the pension benefits described in Note L, the Authority provides other postemployment benefits ("OPEB") for retired employees through an agent multiple-employer defined benefit plan. The benefit levels, employee contributions and employer contributions are governed by the Authority and can be amended by the Authority. The Authority participates in the GMEBS OPEB Trust, an irrevocable trust established for the purpose of accumulating assets to fund postemployment benefits other than pensions. The GMEBS OPEB Trust also issues separate financial statements which can be obtained by requesting a copy from the plan administrator GMA as described in Note L.

The Authority provides post-retirement health insurance benefits to all employees who retire after meeting age and tenure conditions and who do not have other coverage. Eligible retirees must meet the Rule of 80 as defined in Note L regarding their combined age and years of service and have a minimum of 15 continuous years of service with the Authority. Employees must also meet other eligibility criteria as specified by the terms of the plan. The retiree's spouse and dependent(s) may also receive coverage under certain circumstances. Retirees will pay 20% of the cost of their own coverage and 60% of spouse and dependent coverage. For retirees who qualify, the benefits are coordinated with Medicare.

Current Authority retirees who qualify for health benefits receive an implicit rate subsidy by participating in the active employee health care risk pool.

At August 31, 2017, membership consists of:

| Retirees and beneficiaries | 16   |
|----------------------------|------|
| Active employees           | 182  |
|                            | 50.0 |
| Total participants         | 198  |

The Authority contributes amounts to the GMEBS OPEB Trust sufficient to fully fund the Annual Required Contribution ("ARC"), an actuarially determined contribution amount in accordance with the parameters of GASB Statement No. 45 ("GASB 45"), Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions.

In accordance with GASB 45, an actuarial study was prepared as of July 1, 2015 calculating the postemployment healthcare cost for the year ended August 31, 2017. The actuarial valuation estimated the ARC and annual OPEB costs for the year ended August 31, 2017 of \$774,000. The amortization period is open, the amortization method is level-dollar and the postemployment healthcare cost was determined under the projected unit credit actuarial cost method. The calculations for 2017 are based on an investment rate of return of 7.75% that includes a 3.25% inflation assumption and an initial annual healthcare cost trend rate of 8.0% graded to arrive at an ultimate rate of 5.0%. This represents a level of funding that if paid on an ongoing basis, is projected to cover the normal cost each year and the amortization of the UAAL over 20 years.

The Authority's annual OPEB costs for years ended August 31, 2017, 2016, 2015, 2014, 2013, 2012. 2011, 2010 and 2009 (the initial year) were \$774,000, \$889,000, \$478,000, \$546,000, \$459,000, \$505,000, \$852,000, \$475,000 and \$481,000 respectively, 100% of which was contributed with no net OPEB obligation at year-end.

#### Note M - Other Postemployment Benefits (concluded)

The actuarial value of assets is reported at fair value and the valuation methods are based on publicly traded prices or appraisals depending upon the nature of the investment. As of the most recent actuarial valuation date on July 1, 2015, the plan was 39.5% funded. The AAL for benefits was \$12.1 million and the actuarial value of assets was \$4.7 million resulting in a UAAL of \$7.3 million. The Covered Payroll was \$9.0 million and the ratio of the UAAL to the covered payroll was 81.1%. The schedule of funding progress, included as RSI following the notes to these financial statements, presents multi-year trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the AAL for benefits.

Actuarial valuations of an ongoing OPEB plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the ARCs of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future.

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

POSTEMPLOYMENT BENEFITS REQUIRED SUPPLEMENTARY INFORMATION

## CHEROKEE COUNTY WATER AND SEWERAGE AUTHORITY POSTEMPLOYMENT BENEFITS REQUIRED SUPPLEMENTARY INFORMATION AUGUST 31, 2017

## SCHEDULE OF OTHER POSTEMPLOYMENT BENEFITS FUNDING PROGRESS

| Actuarial<br>Valuation<br>Date | Actuarial<br>Value of<br>Assets | Actuarial<br>Accrued Liab,<br>(AAL) | Unfunded<br>AAL<br>(UAAL) | Funded<br>Ratio | Annual<br>Covered<br>Payroll | UAAL as<br>a % of<br>Covered<br>Payroll |
|--------------------------------|---------------------------------|-------------------------------------|---------------------------|-----------------|------------------------------|---|
| 7/1/2015                       | \$ 4,785,000                    | \$12,118,000                        | \$ 7,333,000              | 39.5%           | \$ 9,047,000                 | 81.1%                                   |
| 7/1/2013                       | \$ 3,408,000                    | \$ 7,802,000                        | \$ 4,394,000              | 43.7%           | \$ 8.396,000                 | 52.3%                                   |
| 9/1/2011                       | \$ 1,559,000                    | \$ 5,483,000                        | \$ 3.924,000              | 28.4%           | \$ 8,173,000                 | 48.0%                                   |
| 9/1/2010                       | \$ 976,000                      | \$ 5,292,000                        | \$ 4,316,000              | 18.4%           | \$ 7,677,000                 | 56.2%                                   |
| 9/1/2008                       | \$ -                            | \$ 2,591,000                        | \$ 2,591,000              | 0.0%            | \$ 7,381,000                 | 35.1%                                   |

## CHEROKEE COUNTY WATER AND SEWERAGE AUTHORITY POSTEMPLOYMENT BENEFITS REQUIRED SUPPLEMENTARY INFORMATION AUGUST 31, 2017

## SCHEDULE OF CHANGES IN NET PENSION LIABILITY AND RELATED RATIOS LAST 10 YEARS \*

| Measurement Period  | FYE 9/30/2016 | FYE 9/30/2015 | FYE 9/30/2014 |
|---|---------------|---------------|---------------|
| Total Pension Liability   |               |               |               |
| Service cost  | \$ 404,668    | \$ 384,036    | \$ 416,262    |
| Interest  | 1,688.560     | 1,505,560     | 1,374,131     |
| Changes of benefit terms  |               | 1 1 1 1 2     |               |
| Difference between expected and actual experience                             | 1,539,214     | 1,068,153     | 565,359       |
| Changes of assumptions  | •             |               |               |
| Benefit payments **   | (635,902)     | (557,037)     | (485,554)     |
| Administrative expense  | 1-            | -             |               |
| Other   |               | - 4           | (138,589)     |
| Net Change in Total Pension Liability   | 2,996,540     | 2,400,712     | 1,731.609     |
| Total Pension Liability, beginning of year                                    | 22,105,816    | 19,705,104    | 17,973,495    |
| Total Pension Liability, end of year (a)                                      | 25,102,356    | 22,105,816    | 19,705,104    |
| Plan Fiduciary Net Position   |               |               |               |
| Contributions-employer  | 1,305,137     | 1,283,819     | 1,232,688     |
| Contributions-employee **   | -             |               |               |
| Net investment income   | 1.735,345     | 135,060       | 1,421,199     |
| Benefit payments **   | (635,902)     | (557,037)     | (485,554)     |
| Administrative expense  | (19,282)      | (21,095)      | (16,290)      |
| Net Change in Plan Fiduciary Net Position                                     | 2,385,298     | 840,747       | 2,152,043     |
| Plan Fiduciary Net Position, beginning of year                                | 15,253,191    | 14,412,444    | 12,260,401    |
| Plan Fiduciary Net Position, end of year (b)                                  | 17.638,489    | 15,253,191    | 14,412,444    |
| Net Pension Liability ("NPL"), end of year (a) - (b)                          | \$7,463,867   | \$6,852,625   | \$ 5,292,660  |
| Plan Fiduciary Net Position as a percentage of<br>the Total Pension Liability | 70.27%        | 69.00%        | 73.14%        |
| Covered Employee Payroll ***  | \$9,924,068   | \$9,276,547   | \$ 8,586,584  |
| NPL as a percentage of Covered Employee Payroll                               | 75.21%        | 73.87%        | 61.64%        |

## Notes to Schedule

#### Benefit Changes:

The Plan was amended to provide for immediate participation for employees effective January 1, 2015 and had no impact on service credited under the Plan or benefits.

## Changes of Assumptions:

For the fiscal year ended in 2016, the eligibility assumption changed from one year to immediate. The administrative expense assumption also increased by 0.01% of assets. The increase in the NPL was minimal and is included in the differences between expected and actuarial experience.

Historical information prior to implementation of GASB 68 is not required.

<sup>\*\*</sup> Plan is non-participatory with respect to employee contributions.

<sup>\*\*\*</sup> Covered Employee Payroll beginning with measurement period ended 9/30/16 is total covered payroll. For prior periods it is pensionable payroll. See Independent Auditors' Report

## CHEROKEE COUNTY WATER AND SEWERAGE AUTHORITY POSTEMPLOYMENT BENEFITS REQUIRED SUPPLEMENTARY INFORMATION AUGUST 31, 2017

#### SCHEDULE OF DEFINED BENEFIT PLAN CONTRIBUTIONS LAST 10 YEARS \*

| Measurement Period  | FYE 9/30/2016 | FYE 9/30/2015 | FYE 9/30/2014 |
|---|---------------|---------------|---------------|
| Actuarially Determined Contribution                                 | \$1,416.256   | \$1,295,035   | \$1.282.799   |
| Contribution in relation to the Actuarially Determined Contribution | 1,305,137     | 1,283,819     | 1.232.688     |
| Contribution deficiency (excess)                                    | 111,119       | 11,216        | 50,111        |
| Covered Employee Payroll  | \$9,924,068   | \$9,276,547   | \$8,586,584   |
| Contributions as a percentage of Covered Employee Payroll           | 13.15%        | 13.84%        | 14.36%        |

#### Notes to Schedule

#### Valuation Date:

The actuarial methods and assumptions used to set the actuarially determined contributions for the 2016 measurement period are from the January 1, 2016 valuation.

## Methods and assumptions used to determine contribution rates:

Actuarial cost method

Projected unit credit

#### Amortization method

Closed level dollar for remaining unfunded liability

#### Remaining amortization period

Remaining period varies for the bases, with a net effective period of 10 years

#### Asset valuation method

Sum of actuarial value at beginning of year and cash flow during the year plus assumed investment return, adjusted by 10% of the amount that the value is greater or less than the market value at end of year. The actuarial value is adjusted, if necessary, to be within 26% of market value.

#### Salary increases

3.50% plus age and service based merit increases

#### Investment rate of return

7.75% including inflation

#### Retirement age

65 with 5 years of service or Rule of 80

#### Mortality

The RP-2000 mortality tables are used based on an experience study by GMEBS for the period from January 1, 2010 to June 30, 2014.

- Historical information prior to implementation of GASB 68 is not required.
- \*\* Covered Employee Payroll is total covered payroll for the 12 month measurement period.



## CHEROKEE COUNTY WATER AND SEWERAGE AUTHORITY SCHEDULE OF COSTS OF WATER PURCHASES AND PRODUCTION FOR THE YEAR ENDED AUGUST 31, 2017

| Purchased water                           | \$ | 66,008    |
|---|----|-----------|
| Water production:                         |    |           |
| Salaries and wages                        |    | 1.061.788 |
| Payroll taxes                             |    | 76.538    |
| Group insurance                           |    | 275,784   |
| Retirement                                |    | 136,515   |
| Other postemployment benefits             |    | 64,860    |
| Billing and accounting                    |    | 21,092    |
| Continuing education                      |    | 42,252    |
| Insurance - other than group              |    | 40,089    |
| Lab fees and supplies                     |    | 48,666    |
| Stream monitoring                         |    | 57.750    |
| Miscellaneous                             |    | 172       |
| Office supplies                           |    | 2,310     |
| Operating supplies                        |    | 292,483   |
| Power                                     |    | 1,249,298 |
| Professional fees                         |    | 2,776     |
| Repair and maintenance                    |    | 270,432   |
| Small tools and equipment                 |    | 2,004     |
| Telephone                                 |    | 31,011    |
| Uniforms                                  |    | 5,437     |
| Computer equipment and maintenance        |    | 592       |
| Vehicle                                   |    | 12,498    |
| Total water production                    |    | 3,694,347 |
| Total water purchases and production      |    |           |
| before depreciation                       |    | 3,760,355 |
| Depreciation                              | -  | 1,414,109 |
| Total water purchases and production cost | \$ | 5,174,464 |

## CHEROKEE COUNTY WATER AND SEWERAGE AUTHORITY SCHEDULE OF COSTS OF WASTEWATER TREATMENT FOR THE YEAR ENDED AUGUST 31, 2017

| Purchased wastewater treatment           | \$ | 794,639    |
|--|----|------------|
| Wastewater treatment:                    |    |            |
| Salaries and wages                       |    | 2,656,992  |
| Payroll taxes                            |    | 193,293    |
| Group insurance                          |    | 609,701    |
| Retirement                               |    | 335,649    |
| Other postemployment benefits            |    | 198,905    |
| Billing and accounting                   |    | 21,092     |
| Insurance - other than group             |    | 120,469    |
| Lab fees and supplies                    |    | 73,051     |
| Regulatory actions                       |    | 20,750     |
| Professional fees                        |    | 18,164     |
| Miscellaneous                            |    | 3.300      |
| Office supplies                          |    | 9.488      |
| Operating supplies                       |    | 975.670    |
| Power                                    |    | 1,445,075  |
| Repair and maintenance                   |    | 1,502,025  |
| Continuing education                     |    | 50.979     |
| Small tools and equipment                |    | 10,009     |
| Telephone                                |    | 35,243     |
| Uniforms                                 |    | 16.637     |
| Computer equipment and maintenance       |    | 5,266      |
| Vehicle                                  |    | 50,874     |
| Total wastewater treatment               | _  | 8,352,632  |
| Total purchased treatment and wastewater |    |            |
| treatment before depreciation            |    | 9.147,271  |
| Depreciation                             |    | 2.335.375  |
| Total wastewater treatment cost          | S  | 11,482,646 |

## CHEROKEE COUNTY WATER AND SEWERAGE AUTHORITY SCHEDULE OF DISTRIBUTION AND ADMINISTRATION EXPENSES FOR THE YEAR ENDED AUGUST 31, 2017

| Salaries and wages   | \$<br>6,901.915  |
|--|------------------|
| Payroll taxes  | 497,451          |
| Group insurance  | 1,910,065        |
| Retirement   | 913.299          |
| Other postemployment benefits                                      | 510,235          |
| Bad debts  | 48,817           |
| Billing and accounting   | 387,747          |
| Continuing education   | 67,320           |
| Contract meter readers   | 648,209          |
| Director fees and expenses   | 56,347           |
| Equipment repairs and maintenance                                  | 746,027          |
| Insurance - other than group                                       | 309,881          |
| Lab fees and supplies  | 4,636            |
| Legal and audit  | 64,985           |
| Line and meter repairs   | 530,011          |
| Miscellaneous  | 35,149           |
| Office supplies  | 28,417           |
| Operating supplies   | 78,712           |
| Postage  | 8,648            |
| Power  | 151,709          |
| Professional fees  | 181.610          |
| Real estate taxes  | 18,068           |
| Service charges  | 379,937          |
| Small tools and equipment  | 30.768           |
| Telephone  | 94,227           |
| Toilet rebates   | 20,125           |
| Uniforms   | 34,594           |
| Computer equipment and maintenance                                 | 9.512            |
| Vehicle  | 233,609          |
| Water tests  | <br>-            |
| Subtotal   | 14,902.030       |
| Less capitalized salaries  | <br>(473,395)    |
| Total distribution and administration expenses before depreciation | 14,428,635       |
| Depreciation   | 7.866,608        |
| Total distribution and administration expenses                     | \$<br>22.295.243 |

| TELESCO                              | 14 | BUDGET     | ACTUAL |            |    | VARIANCE    |  |
|--------------------------------------|----|------------|--------|------------|----|-------------|--|
| REVENUES                             |    |            |        |            |    |             |  |
| Operating Revenues:                  |    | -0200000   |        |            |    | 0.212.222   |  |
| Metered water sales                  | \$ | 26,800,000 | \$     | 27,941,584 | \$ | 1,141,584   |  |
| Wastewater treatment sales           |    | 15,900,000 |        | 16,717,722 |    | 817,722     |  |
| Street light fees                    |    | 1,398,000  |        | 1,405,888  |    | 7,888       |  |
| Water connection fees                |    | 2,890,000  |        | 718,183    |    | (2.171.817) |  |
| Transfer fees                        |    | 220,000    |        | 214,075    |    | (5.925)     |  |
| Forfeited discounts and penalties    |    | 717,000    |        | 707,524    |    | (9,476)     |  |
| Customer repairs and service charges | -  | 250,000    | _      | 243,116    | _  | (6,884)     |  |
| <b>Total Operating Revenues</b>      |    | 48,175,000 | _      | 47,948,092 | _  | (226,908)   |  |
| Non-Operating Revenues:              |    |            |        |            |    |             |  |
| Interest:                            |    |            |        |            |    |             |  |
| Sinking funds                        |    | 90,500     |        | 108,905    |    | 18,405      |  |
| Revenue funds                        |    | 120,000    |        | 303,054    |    | 183.054     |  |
| Change in fair value of derivative   |    |            |        | 43,590     |    | 43,590      |  |
| Amortization of bond premiums, net   |    | 1,209,200  |        | 1,209,223  |    | 23          |  |
| Miscellaneous                        | -  | 134,000    | _      | 192,624    |    | 58,624      |  |
| Total Non-Operating Revenues         |    | 1,553,700  |        | 1,857,396  |    | 303,696     |  |
| TOTAL REVENUES                       |    | 49,728,700 |        | 49,805,488 |    | 76,788      |  |
| EXPENSES                             |    |            |        |            |    |             |  |
| Operating Expenses:                  |    |            |        |            |    |             |  |
| Water Purchases and Production:      |    |            |        |            |    |             |  |
| Purchased water                      |    | 68,000     |        | 66,008     |    | 1.992       |  |
| Water production:                    |    |            |        | 2000       |    | 7,000       |  |
| Salaries and wages                   |    | 1,092,000  |        | 1,061.788  |    | 30,212      |  |
| Payroll taxes                        |    | 83,600     |        | 76,538     |    | 7,062       |  |
| Group insurance                      |    | 281,000    |        | 275,784    |    | 5,216       |  |
| Retirement                           |    | 115,905    |        | 136,515    |    | (20,610)    |  |
| Other postemployment benefits        |    | 64,860     |        | 64,860     |    | -           |  |
| Billing and accounting               |    | 22,000     |        | 21.092     |    | 908         |  |
| Continuing education                 |    | 40,000     |        | 42,252     |    | (2.252)     |  |
| Insurance - other than group         |    | 39,000     |        | 40,089     |    | (1,089)     |  |
| Lab fees and supplies                |    | 56,500     |        | 48,666     |    | 7,834       |  |
| Stream monitoring                    |    | 57,750     |        | 57,750     |    | 5           |  |
| Miscellaneous                        |    | 2,500      |        | 172        |    | 2,328       |  |
| Office supplies                      |    | 3,500      |        | 2,310      |    | 1,190       |  |
| Operating supplies                   |    | 315,000    |        | 292,483    |    | 22,517      |  |
| Power                                |    | 1,200,000  |        | 1,249,298  |    | (49,298)    |  |

|  | 1  | BUDGET     |    | ACTUAL     | V  | ARIANCE  |
|--|----|------------|----|------------|----|----------|
| Water production (continued):          |    |            |    |            |    |          |
| Professional fees                      | \$ | 10,000     | \$ | 2.776      | \$ | 7,224    |
| Repairs and                            |    |            |    |            |    |          |
| maintenance                            |    | 293,000    |    | 270,432    |    | 22,568   |
| Small tools and equipment              |    | 3,000      |    | 2,004      |    | 996      |
| Telephone                              |    | 24,000     |    | 31,011     |    | (7.011)  |
| Uniforms                               |    | 6,000      |    | 5,437      |    | 563      |
| Computer equipment and maintenance     |    | 4,000      |    | 592        |    | 3.408    |
| Vehicle expense                        | _  | 10,000     | _  | 12,498     | _  | (2,498)  |
| Operating expenses before depreciation |    | 3,791,615  |    | 3,760,355  |    | 31.260   |
| Depreciation                           |    | 1,439,700  |    | 1,414.109  |    | 25.591   |
| Total Water Purchases and Production   |    | 5,231,315  | _  | 5,174,464  |    | 56.851   |
| Wastewater Treatment:                  |    |            |    |            |    |          |
| Purchased wastewater treatment         |    | 780,000    |    | 794,639    |    | (14,639) |
| Wastewater treatment:                  |    |            |    |            |    |          |
| Salaries and wages                     |    | 2,774,100  |    | 2.656,992  |    | 117.108  |
| Payroll taxes                          |    | 212,200    |    | 193,293    |    | 18,907   |
| Group insurance                        |    | 680,000    |    | 609,701    |    | 70,299   |
| Retirement                             |    | 355,440    |    | 335,649    |    | 19,791   |
| Other postemployment benefits          |    | 198,905    |    | 198,905    |    |          |
| Billing and accounting                 |    | 22,000     |    | 21.092     |    | 908      |
| Insurance - other than group           |    | 119,500    |    | 120,469    |    | (969)    |
| Lab fees and supplies                  |    | 69,000     |    | 73,051     |    | (4.051)  |
| Regulatory actions                     |    | 20,000     |    | 20.750     |    | (750)    |
| Professional fees                      |    | 15,000     |    | 18,164     |    | (3.164)  |
| Miscellaneous                          |    | 3,500      |    | 3,300      |    | 200      |
| Office supplies                        |    | 13,300     |    | 9,488      |    | 3.812    |
| Operating supplies                     |    | 1,185,000  |    | 975,670    |    | 209,330  |
| Power                                  |    | 1,515,000  |    | 1,445,075  |    | 69,925   |
| Repairs and maintenance                |    | 1.616,000  |    | 1,502,025  |    | 113,975  |
| Continuing education                   |    | 59,000     |    | 50,979     |    | 8,021    |
| Small tools and equipment              |    | 14,000     |    | 10,009     |    | 3,991    |
| Telephone                              |    | 36,500     |    | 35,243     |    | 1,257    |
| Uniforms                               |    | 15,000     |    | 16,637     |    | (1,637)  |
| Computer equipment and maintenance     |    | 7,500      |    | 5,266      |    | 2,234    |
| Vehicle expense                        |    | 50,500     |    | 50.874     |    | (374)    |
| Operating expenses before depreciation |    | 9,761,445  |    | 9.147.271  |    | 614.174  |
| Depreciation                           |    | 2,415,000  |    | 2,335,375  |    | 79,625   |
| Total Wastewater Treatment             |    | 12,176,445 |    | 11.482.646 |    | 693,799  |

See Independent Auditors' Report

|                                       | BUDGET ACTUAL |            | <br>VARIANCE    |              |
|---------------------------------------|---------------|------------|-----------------|--------------|
| Distribution and Administration:      |               |            |                 |              |
| Salaries and wages                    | \$            | 6.913,200  | \$<br>6.901,915 | \$<br>11.285 |
| Payroll taxes                         |               | 528,900    | 497,451         | 31,449       |
| Group insurance                       |               | 1,928,000  | 1,910,065       | 17,935       |
| Retirement                            |               | 911,783    | 913,299         | (1.516)      |
| Other postemployment benefits         |               | 510,235    | 510,235         | -            |
| Bad debts                             |               | 100.000    | 48,817          | 51,183       |
| Billing and accounting                |               | 410,000    | 387,747         | 22,253       |
| Continuing education                  |               | 96,300     | 67,320          | 28,980       |
| Contract meter readers                |               | 655,000    | 648,209         | 6,791        |
| Directors' fees and expenses          |               | 60,200     | 56,347          | 3,853        |
| Equipment repairs and maintenance     |               | 933,000    | 746,027         | 186,973      |
| Insurance - other than group          |               | 306,600    | 309,881         | (3.281)      |
| Lab fees and supplies                 |               | 8,500      | 4.636           | 3,864        |
| Legal and audit                       |               | 95,000     | 64,985          | 30,015       |
| Line and meter repairs                |               | 324,000    | 530,011         | (206,011)    |
| Miscellaneous                         |               | 35,000     | 35,149          | (149)        |
| Office supplies                       |               | 35,000     | 28,417          | 6,583        |
| Operating supplies                    |               | 80,500     | 78,712          | 1.788        |
| Postage                               |               | 10,000     | 8,648           | 1,352        |
| Power                                 |               | 166,500    | 151,709         | 14,791       |
| Professional fees                     |               | 235.000    | 181,610         | 53,390       |
| Real estate taxes                     |               | 20,000     | 18,068          | 1,932        |
| Small tools and equipment             |               | 27.000     | 30,768          | (3,768)      |
| Service Charges                       |               | 330,000    | 379,937         | (49,937)     |
| Telephone                             |               | 104,000    | 94,227          | 9,773        |
| Toilet rebates                        |               | 30,000     | 20,125          | 9,875        |
| Uniforms                              |               | 38,500     | 34,594          | 3,906        |
| Computer equipment and maintenance    |               | 14.000     | 9,512           | 4.488        |
| Vehicle expense                       |               | 218,000    | 233,609         | (15,609)     |
| Total distribution and administration |               |            |                 |              |
| expense before depreciation           |               | 15,124,218 | 14.902,030      | 222,188      |
| Depreciation                          |               | 7,920,900  | 7,866,608       | 54,292       |
| Subtotal                              |               | 23,045,118 | 22,768,638      | 276,480      |
| Less capitalized salaries             |               | (418,602)  | (473,395)       | 54,793       |
| Total Distribution and Administration |               | 22,626,516 | 22,295,243      | 331,273      |

|  | BUDGET       | ACTUAL        | VARIANCE      |  |  |
|--|--------------|---------------|---------------|--|--|
| Streetlights                                 | \$ 1,082,000 | \$ 1,065,086  | \$ 16,914     |  |  |
| Total Operating Expenses                     | 41.116.276   | 40.017.439    | 1,098,837     |  |  |
| Non-Operating Expenses:                      |              |               |               |  |  |
| Interest                                     | 6,762,750    | 6,762.748     | 2             |  |  |
| Paying agent fees                            | 22,000       | 15.756        | 6.244         |  |  |
| Loss on disposition of capital assets, net   |              | 240,913       | (240,913)     |  |  |
| Bond issue costs                             | 2.00         |               |               |  |  |
| Amortization of deferred amount on refunding | 589,520      | 589,517       | 3             |  |  |
| Total Non-Operating Expenses                 | 7,374,270    | 7,608,934     | (234,664)     |  |  |
| TOTAL EXPENSES                               | 48,490,546   | 47,626,373    | 864,173       |  |  |
| CAPITAL CONTRIBUTIONS                        |              |               |               |  |  |
| Sewer tap fees                               | 5,750,500    | 6,403,784     | 653.284       |  |  |
| Water connection fees                        | No. 10       | 2,589,017     | 2,589,017     |  |  |
| Donated assets                               |              | 7,563.154     | 7,563,154     |  |  |
| Total Capital Contributions                  | 5,750,500    | 16,555,955    | 10,805,455    |  |  |
| CHANGE IN NET POSITION                       | \$ 6,988,654 | \$ 18.735.070 | \$ 11,746,416 |  |  |

# CHEROKEE COUNTY WATER AND SEWERAGE AUTHORITY SCHEDULE OF METERED WATER SALES, WASTEWATER TREATMENT SALES AND NUMBER OF CUSTOMERS SERVED

|                            | _     | 2017      |       | 2016      | -     | 2015      |       | 2014      |       | 2013      |
|----------------------------|-------|-----------|-------|-----------|-------|-----------|-------|-----------|-------|-----------|
| Metered Water Sales        | \$ 2  | 7,941,584 | \$ 2  | 7,730,410 | \$ 25 | 5,980,155 | \$ 24 | 4,286,454 | \$ 22 | 2,544,847 |
| Number of Customers Served |       | 72.601    |       | 70,893    |       | 69,302    | _     | 67,965    |       | 66,573    |
| Sales Per Customer         | \$    | 384.87    | \$    | 391.16    | \$    | 374.88    | \$    | 357.34    | \$    | 338.65    |
| Wastewater Treatment Sales | \$ 10 | 5,717,722 | \$ 10 | 5,435,678 | \$ 15 | 5,607,818 | \$ 14 | 1,538,327 | \$ 13 | 3,529,139 |
| Number of Customers Served |       | 33,413    | _     | 32,174    | _     | 31,044    | _     | 30.012    |       | 28,944    |
| Sales Per Customer         | \$    | 500.34    | \$    | 510.84    | \$    | 502.76    | \$    | 484.42    | \$    | 467.42    |

## CHEROKEE COUNTY WATER AND SEWERAGE AUTHORITY SCHEDULE OF REVENUE BOND COVERAGE FOR THE YEARS ENDED AUGUST 31, (IN THOUSANDS)

|  | 20               | 17                  | 20               | 16                  | 20               | 15                  | 20               | 14                  | 20               | 13                  |
|--|------------------|---------------------|------------------|---------------------|------------------|---------------------|------------------|---------------------|------------------|---------------------|
|  | With<br>Tap Fees | Without<br>Tap Fees |
| Net revenue available for debt service<br>(see Note below) | \$29,044         | \$19,433            | \$28,882         | \$20,313            | \$27,068         | \$18,623            | \$23,150         | \$16,786            | \$21,199         | \$14,828            |
| Highest annual debt service requirements                   | \$14,211         | \$14,211            | \$14,237         | \$14,237            | \$14,421         | \$14,421            | \$14,421         | \$14,421            | \$14,421         | \$14,421            |
| Revenue Bond Coverage:                                     |                  |                     |                  |                     |                  |                     |                  |                     |                  |                     |
| Actual   | 2.04             | 1.37                | 2.03             | 1.43                | 1.88             | 1.29                | 1.61             | 1.16                | 1.47             | 1.03                |
| Required   | 1.20             | 1.00                | 1.20             | 1.00                | 1.20             | 1.00                | 1.20             | 1.00                | 1.20             | 1.00                |

Note: Net revenue available for debt service equals income from operations plus depreciation and other income less interest earned on construction funds and the value of contributed capital. Required revenue bond coverage is measured both including and excluding water connection and sewer tap fees.

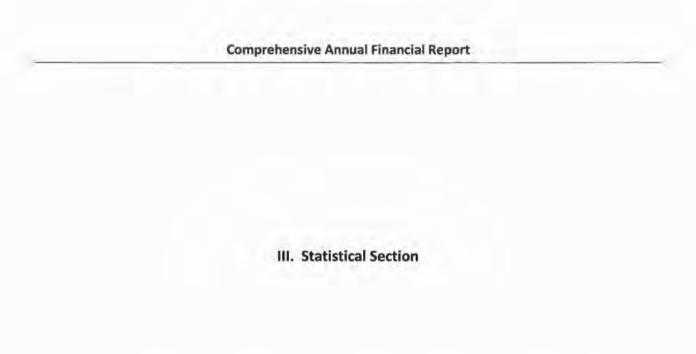
## CHEROKEE COUNTY WATER AND SEWERAGE AUTHORITY SCHEDULE OF WATER. SEWER AND IRRIGATION RATES AS OF AUGUST 31, 2017

| CONSUMPTION (GALLONS) | WATER<br>NET | SEWER<br>NET | IRRIGATION<br>NET |
|-----------------------|--------------|--------------|-------------------|
|                       |              |              |                   |
| 0                     | \$ 9.00      | \$ 12.60     | \$ 12.00          |
| 1,000                 | 10.10        | 12.60        | 13.10             |
| 2,000                 | 11.20        | 12.60        | 14.20             |
| 3,000                 | 16.45        | 19.55        | 19.45             |
| 4,000                 | 21.70        | 26.50        | 24.70             |
| 5.000                 | 26.95        | 33.45        | 29.95             |
| 6,000                 | 32.20        | 40.40        | 35.20             |
| 7,000                 | 37.45        | 47.35        | 40.45             |
| 8,000                 | 42.70        | 54.30        | 45.70             |
| 9,000                 | 47.95        | 61.25        | 50.95             |
| 10,000                | 53.20        | 68.20        | 56.20             |
| Over 10.000           | Additional   | Additional   | Additional        |
|                       | \$6.30 per   | \$6.95 per   | \$6.30 per        |
|                       | 1,000        | 1.000        | 1,000             |

There is a 10% penalty added when paid after due date. These rates apply only to 3/4" meters serving a single family dwelling. A larger minimum bill will apply to larger meters. Rates effective May 1, 2014.

## CHEROKEE COUNTY WATER AND SEWERAGE AUTHORITY STATISTICAL TABLE OF INSURANCE IN FORCE AS OF AUGUST 31, 2017

| TYPE OF COVERAGE               | LIMITS OF LIABILITY   |  |  |  |  |  |  |
|--------------------------------|---|--|--|--|--|--|--|
| Public Officials and           |   |  |  |  |  |  |  |
| Employment Practices           | \$1.000,000 for each loss and   |  |  |  |  |  |  |
| Legal Liability                | \$3,000,000 aggregate for each policy year  |  |  |  |  |  |  |
| Commercial Automobile          | \$1,000,000 for liability per accident  |  |  |  |  |  |  |
|                                | \$75,000 for Uninsured/Underinsured per accident  |  |  |  |  |  |  |
|                                | Actual cash value for collision   |  |  |  |  |  |  |
| Commercial Crime               | \$500,000 employee theft  |  |  |  |  |  |  |
|                                | \$100,000 ERISA employee theft per occurrence   |  |  |  |  |  |  |
|                                | \$100,000 forgery & alteration  |  |  |  |  |  |  |
|                                | \$500,000 computer fraud  |  |  |  |  |  |  |
| Commercial Property:           |   |  |  |  |  |  |  |
| Fire and Extended Coverage     | \$239,334,543 blanket coverage for buildings  |  |  |  |  |  |  |
| including boiler and machinery | \$4,830,700 blanket coverage for business property  |  |  |  |  |  |  |
| Inland Marine                  | \$2,836,415 computers, software   |  |  |  |  |  |  |
|                                | \$2,220,204 contractors equipment   |  |  |  |  |  |  |
|                                | \$25,000 data breach limit (any one occurrence and annual aggregate)                              |  |  |  |  |  |  |
| Workers Compensation           | \$500,000 for bodily injury each accident, \$500,000 aggregate limit, and \$500,000 disease limit |  |  |  |  |  |  |
| Commercial Umbrella            | \$10,000,000 for each occurrence  |  |  |  |  |  |  |
|                                | \$10,000,000 aggregate limit  |  |  |  |  |  |  |
|                                | \$4,000,000 for failure to supply and sexual abuse (each claim aggregate)                         |  |  |  |  |  |  |
| Commercial General Liability   | \$3,000,000 for general aggregate   |  |  |  |  |  |  |
|                                | \$3,000,000 for products and completed operations aggregate                                       |  |  |  |  |  |  |
|                                | \$1,000,000 for personal and advertising injury   |  |  |  |  |  |  |
|                                | \$1,000,000 for bodily injury and property damage   |  |  |  |  |  |  |
|                                | \$1,000,000 for damage to premises rented to you - each occurrence premises medical payments      |  |  |  |  |  |  |
|                                | \$1,000,000 for employee benefits liability - each claim  |  |  |  |  |  |  |
|                                | \$3,000,000 for employee benefits liability - aggregate   |  |  |  |  |  |  |
|                                | \$1,000,000 for sexual abuse - each occurrence  |  |  |  |  |  |  |
|                                | \$1,000,000 for failure to supply - each occurrence   |  |  |  |  |  |  |
|                                | \$1,000,000 for health care & social services - each wrongful act                                 |  |  |  |  |  |  |



Cherokee County Water & Sewerage Authority- Cherokee County, Georgia

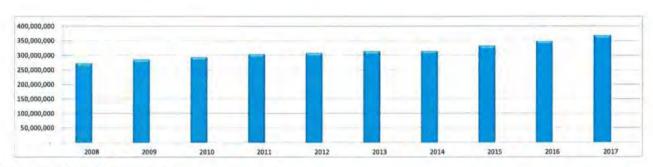
## Statistical Section

The contents of the statistical section of the comprehensive annual financial report presents information regarding financial trends, revenue capacity, debt service and debt capacity, demographic and economic information and operating information.

| Con   | <u>tents</u>   |
|-------|--|
| Finar | cial Trends  |
|       | These schedules should help the reader understand how the Authority's financial performance and well-being have changed over time.   |
| Reve  | nue Capacity58-64  |
|       | These schedules contain information in order for the reader to assess the Authority's most significant revenue sources.  |
| Debt  | Capacity   |
|       | These schedules contain information in order for the reader to assess the affordability of the Authority's current levels of outstanding debt and the ability for the Authority to issue additional debt in the future.      |
| Dem   | ographic and Economic Information70-71   |
|       | These schedules offer demographic and economic indicators to help the reader understand the environment within which the Authority's financial activities take place.  |
| Oper  | ating Information73-75   |
|       | These schedules contain service and infrastructure data to help the reader understand how the information in the Authority's financial report relates to the services the Authority provides and the activities it performs. |

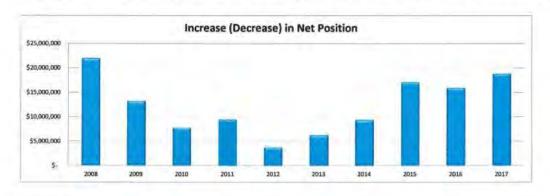
## Net Position by Component Last Ten Fiscal Years

|                                     | 2008        | 2009        | 2010        | 2011        | 2012        | 2013                 | 2014        | 2015        | 2016        | 2017        |
|-------------------------------------|-------------|-------------|-------------|-------------|-------------|----------------------|-------------|-------------|-------------|-------------|
| Net investment in<br>capital assets | 230,425,517 | 239,421,805 | 246,127,575 | 252,722,983 | 254,997,871 | 276,087,369          | 281,151,583 | 291,424,715 | 301,934,404 | 322,548,060 |
| Restricted for:                     |             |             |             |             |             |                      |             |             |             |             |
| Debt Service<br>Capital Projects    | 2,935,181   | 2,904,509   | 4,848,640   | 4,832,668   | 5,529,572   | 4,868,422<br>828,731 | 4,931,244   | 4,949,250   | 1,925,221   | 1,944,936   |
| Unrestricted                        | 39,637,088  | 43,916,564  | 43,101,106  | 46,021,700  | 46,736,656  | 33,403,218           | 29,486,065  | 36,238,725  | 44,623,874  | 42,725,573  |
| Total Net Position                  | 272,997,786 | 286,242,878 | 294,077,321 | 303,577,351 | 308,092,830 | 314,359,009          | 315,568,892 | 332,612,690 | 348,483,499 | 367,218,569 |



#### Changes in Net Position Last Ten Fiscal Years

| Fiscal Year                              | 2008          |    | 2009        |    | 2010        | 2011          | 2012          | 2013          | 2014          | 2015          | 2016          | 2017          |
|--|---------------|----|-------------|----|-------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Operating Revenues                       | \$ 38,006,740 | \$ | 40,519,186  | \$ | 41,383,583  | \$ 42,347,019 | \$ 41,032,207 | \$ 38,674,973 | \$ 41,382,200 | \$ 44,442,890 | \$ 47,196,424 | \$ 47,948,092 |
| Operating Expenses                       | 31,029,958    | _  | 30,357,010  | _  | 32,070,123  | 32,984,658    | 33,987,476    | 34,426,663    | 35,600,188    | 36,947,246    | 38,320,683    | 40,017,439    |
| Income from Operations                   | 6,976,782     |    | 10,162,176  |    | 9,313,460   | 9,362,361     | 7,044,731     | 4,248,310     | 5,782,012     | 7,495,644     | 8,875,741     | 7,930,653     |
| Non-Operating Revenues (Expenses)        | (8,102,537)   |    | (9,605,497) |    | (9,080,570) | (8,645,999)   | (8,015,283)   | (8,260,211)   | (6,925,380)   | (6,854,441)   | (6,369,781)   | (5,751,538)   |
| Gain (Loss) Before Capital Contributions | (1,125,755)   |    | 556,679     |    | 232,890     | 716,362       | (970,552)     | (4,011,901)   | (1,143,368)   | 641,203       | 2,505,960     | 2,179,115     |
| Capital Contributions                    | 23,068,703    |    | 12,688,413  | _  | 7,601,553   | 8,783,668     | 4,741,959     | 10,278,080    | 10,515,135    | 16,402,595    | 13,364,849    | 16,555,955    |
| increase (decrease) in Net Position      | \$ 21,942,948 | \$ | 13,245,092  | \$ | 7,834,443   | \$ 9,500,030  | \$ 3,771,407  | \$ 6,266,179  | \$ 9,371,767  | \$ 17,043,798 | \$ 15,870,809 | \$ 18,735,070 |

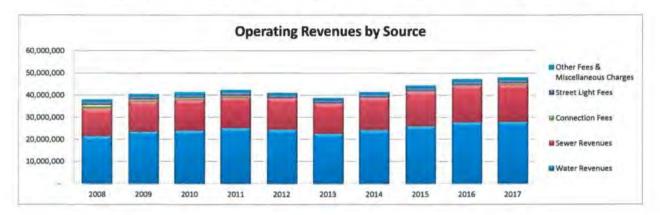


ore:
See Operating Revenues statistical schedule for a detalled breakdown by revenue source.
See the Non-Operating Revenue (Expenses) statistical schedule for a breakdown by non-operating revenue(expense) Rems:

Beginning in fiscal year 2012, the Authority reclassified certain revenue and capital contribution items so certain of the revenue and capital contribution categories shown for fiscal year 2008 through 2011 have been reclassified to facilitate comparison to fiscal year 2012-2017. Portions of water meter connections included under Capital Contributions were not reclassified for fiscal years 2008-2011. to facilitate comparison to 2012-2017 because the data and information was not sorted in such a way that it was obtainable to make this reclassification for comparison purposes.

### Operating Revenues by Source Last Ten Fiscal Years

| Fiscal Year | Water Revenue | Sewer Revenues | Connection Fees | Street Light Fees | Other Fees & Miscellaneous Charges | Total      |
|-------------|---------------|----------------|-----------------|-------------------|------------------------------------|------------|
| 2008        | 21,545,310    | 12,474,370     | 1,690,188       | 1,241,086         | 1,055,786                          | 38,006,740 |
| 2009        | 23,671,252    | 13,559,105     | 981,908         | 1,244,934         | 1,061,987                          | 40,519,186 |
| 2010        | 24,106,505    | 13,818,212     | 939,350         | 1,251,173         | 1,268,343                          | 41,383,583 |
| 2011        | 25,177,691    | 13,787,285     | 773,900         | 1,617,410         | 990,732                            | 42,347,019 |
| 2012        | 24,472,779    | 14,011,430     | 307,445         | 1,263,493         | 977,060                            | 41,032,207 |
| 2013        | 22,544,851    | 13,529,139     | 412,715         | 1,288,766         | 899,502                            | 38,674,973 |
| 2014        | 24,286,454    | 14,538,327     | 291,639         | 1,322,783         | 942,997                            | 41,382,200 |
| 2015        | 25,980,155    | 15,607,818     | 373,344         | 1,342,068         | 1,139,505                          | 44,442,890 |
| 2016        | 27,730,410    | 16,435,678     | 467,202         | 1,364,046         | 1,199,088                          | 47,196,424 |
| 2017        | 27,941,584    | 16,717,722     | 718,183         | 1,405,888         | 1,164,715                          | 47,948,092 |

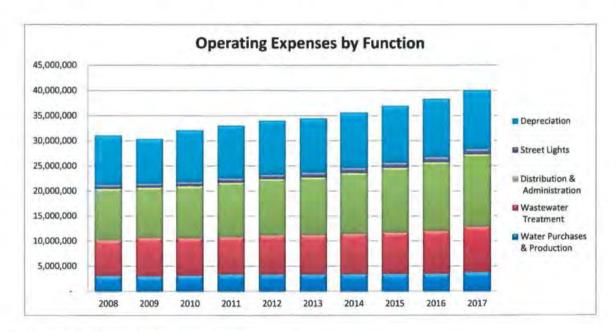


#### Note:

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Operating Expenses by Function Last Ten Fiscal Years

| Fiscal Year | Water Purchases<br>& Production | Wastewater<br>Treatment | Distribution & Administration | Street Lights | Depreciation | Total Operating<br>Expenses |
|-------------|---------------------------------|-------------------------|-------------------------------|---------------|--------------|-----------------------------|
| 2008        | 3.118.064                       | 7.139.435               | 10,226,174                    | 852,990       | 9,693,294    | 31,029,957                  |
| 2009        | 3,029,734                       | 7,139,433               | 9,999,424                     | 876,136       | 8,754,563    | 30,357,010                  |
| 2010        | 3,203,144                       | 7,482,282               | 10.318.847                    | 877,458       | 10,188,392   | 32,070,123                  |
| 2011        | 3,398,081                       | 7,488,990               | 10,842,235                    | 903,511       | 10,351.841   | 32,984,658                  |
| 2012        | 3,371,731                       | 7,831,106               | 11,243,067                    | 915,727       | 10,625,845   | 33,987,476                  |
| 2013        | 3,395,278                       | 7,881,795               | 11,502,139                    | 971,867       | 10,675,584   | 34,426,663                  |
| 2014        | 3,415,804                       | 8,123,714               | 12,101,019                    | 1,036,563     | 10,923,088   | 35,600,188                  |
| 2015        | 3,446,719                       | 8,327,094               | 12,902,290                    | 1,051,386     | 11,219,757   | 36,947,246                  |
| 2016        | 3,472,663                       | 8,594,347               | 13,710,183                    | 1,063,994     | 11,479,496   | 38,320,683                  |
| 2017        | 3,760,355                       | 9,147,271               | 14,428,635                    | 1,065,086     | 11,616,092   | 40,017,439                  |

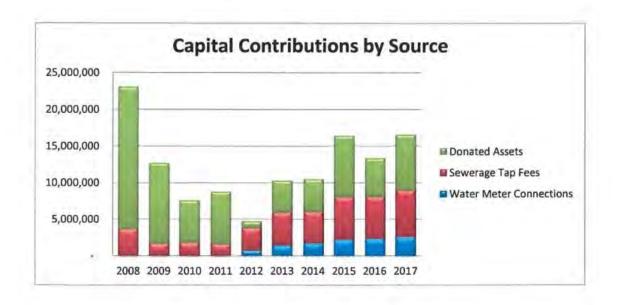


#### Non-Operating Revenues (Expenses) Last Ten Fiscal Years

| Fiscal Year | Interest Income | Change in Fair Value of Derivatives | Gain (Loss) on Disposal of Assets | Miscellaneous | Interest Expense &<br>Other Fiscal Charges | Other     | Total      |
|-------------|-----------------|-------------------------------------|-----------------------------------|---------------|--|-----------|------------|
| 2008        | 1,640,733       |                                     | (73,790)                          | 186,039       | (9,732,681)                                | (122,838) | (8,102,537 |
| 2009        | \$484,858       | 100                                 | (102,502)                         | 150,611       | (10,030,796)                               | (107,668) | (9,605,497 |
| 2010        | \$201,937       |                                     | 12,888                            | 111,631       | (9,294,932)                                | (112,094) | (9,080,570 |
| 2011        | \$174,641       |                                     | (35,097)                          | 119,520       | (8,789,599)                                | (115,464) | (8,645,999 |
| 2012        | \$164,191       | 98,613                              | (19,595)                          | 113,382       | (8,295,890)                                | (75,984)  | (8,015,283 |
| 2013        | \$185,022       | (360,374)                           | (54,257)                          | 131,406       | (8,063,069)                                | (98,939)  | (8,260,21) |
| 2014        | \$228,744       | 191,330                             | 17,999                            | 143,381       | (7,845,282)                                | 338,448   | (6,925,380 |
| 2015        | \$146,925       | 178,641                             | (56,913)                          | 133,766       | (7,552,660)                                | 295,800   | (6,854,441 |
| 2016        | \$222,502       | 384,942                             | (83,118)                          | 202,175       | (7,521,999)                                | 425,717   | (6,369,78) |
| 2017        | \$411,959       | 43,590                              | (240,913)                         | 192,624       | (6,778,504)                                | 619,706   | (5,751,538 |

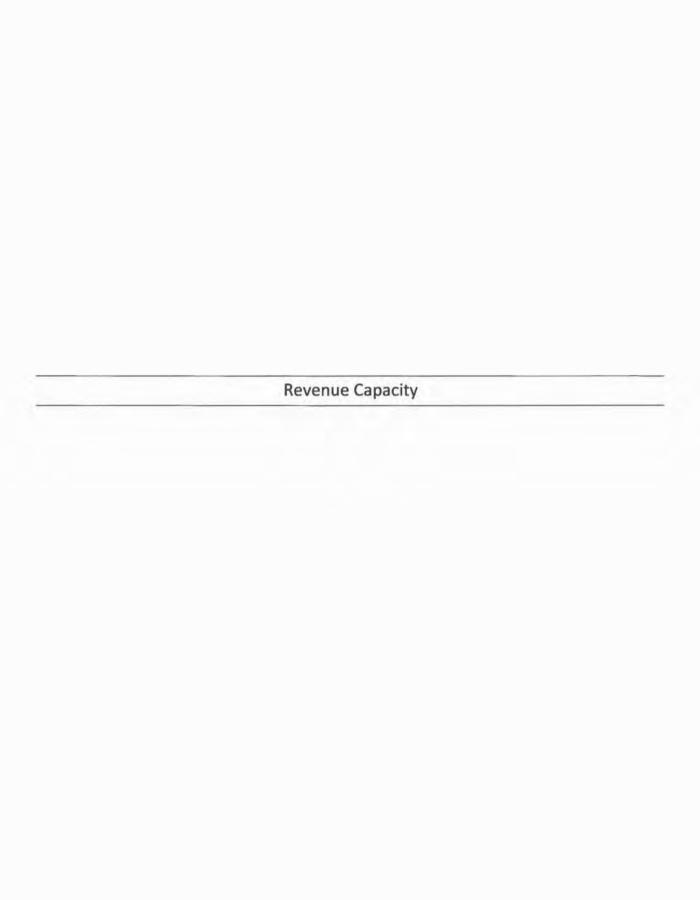
## Capital Contributions by Source Last Ten Fiscal Years

| Fiscal Year | Water Meter<br>Connections | Sewerage<br>Tap Fees | Donated Assets | Total Capital<br>Contributions |
|-------------|----------------------------|----------------------|----------------|--------------------------------|
| 2008        | -                          | 3,731,284            | 19,337,419     | 23,068,703                     |
| 2009        | 4                          | 1,710,209            | 10,978,204     | 12,688,413                     |
| 2010        |                            | 1,835,666            | 5,765,887      | 7,601,553                      |
| 2011        |                            | 1,666,600            | 7,117,068      | 8,783,668                      |
| 2012        | 765,059                    | 3,057,288            | 919,612        | 4,741,959                      |
| 2013        | 1,442,985                  | 4,515,196            | 4,319,899      | 10,278,080                     |
| 2014        | 1,743,611                  | 4,328,898            | 4,442,626      | 10,515,135                     |
| 2015        | 2,224,156                  | 5,847,315            | 8,331,124      | 16,402,595                     |
| 2016        | 2,367,398                  | 5,734,547            | 5,262,904      | 13,364,849                     |
| 2017        | 2,589,017                  | 6,403,784            | 7,563,154      | 16,555,955                     |



## Note:

Beginning in fiscal year 2012, the Authority reclassified certain revenue and capital contribution items so certain of the revenue and capital contribution categories shows for fiscal year 2008 through 2011 have been reclassified to facilitate comparison to fiscal year 2012-2017



# Water Capacity Compared with Annual Average Daily Flow and Maximum Flow Last Ten Fiscal Years (All Numbers Presented in Million Gallons Per Day)

|  | 2008           | 2009           | 2010           | 2011           | 2012           | 2013           | 2014           | 2015           | 2016           | 2017           |  |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|--|
| Maximum Rated Capacity for<br>the Plant<br>Treatment Plant |                |                |                |                |                |                |                |                |                |                |  |
| Etowah River Water Treatment Plant                         | 38.00          | 38.00          | 38.00          | 38.00          | 38.00          | 38.00          | 38.00          | 38.00          | 38.00          | 38.00          |  |
| Average Daily Flow<br>Maximum Daily Flow                   | 14.88<br>24.61 | 14.70<br>21.76 | 14.45<br>21.48 | 14.79<br>22.49 | 14.92<br>24.56 | 14.00<br>19.68 | 14.61<br>20.74 | 14.91<br>22.40 | 16.14<br>27.17 | 16.22<br>22.45 |  |

#### Sewerage Treatment Capacity Compared with Annual Monthly Average Flow and Peak Day Flows Last Ten Fiscal Years

(All Numbers Presented in Million Gallons Per Day)

|   |      |      | y ar it ar its grade in |      | ernen-ra est |            |      |      |      |      |
|---|------|------|-------------------------|------|--------------|------------|------|------|------|------|
|   | 2008 | 2009 | 2010                    | 2011 | 2012         | 2013       | 2014 | 2015 | 2016 | 2017 |
| Permit Limit on Flows<br>Treatment Plants |      |      |                         |      |              |            |      |      |      |      |
| Rose Creek                                | 6.0  | 6.0  | 6.0                     | 6.0  | 6.0          | 6.0        | 6.0  | 6.0  | 6.0  | 6.0  |
| Fitzgerald Creek                          | 5.0  | 5.0  | 5.0                     | 5.0  | 5.0          | 5,0        | 5.0  | 5.0  | 5.0  | 5,0  |
| Riverbend (2)                             |      |      |                         |      |              |            |      |      | 1.0  | 1.0  |
| Total                                     | 11.0 | 11.0 | 11.0                    | 11.0 | 11.0         | 11.0       | 11.0 | 11.0 | 12.0 | 12.0 |
| Rose Creek GA0046451                      |      |      |                         |      |              |            |      |      |      |      |
| Monthly Average                           | 3,13 | 2.24 | 2.88                    | 2.90 | 2.63         | 2.82       | 2.47 | 2,39 | 2.31 | 2.10 |
| Peak Day Flow                             | 5.25 | 6.11 | 5.26                    | 4.27 | 3.46         | 4,78       | 3.72 | 4.97 | 4.51 | 4.04 |
| Fitzgerald Creek GA0038555                |      |      |                         |      |              |            |      |      |      |      |
| Monthly Average                           | 2.36 | 4.18 | 3.32                    | 3.07 | 3.22         | 3.67       | 3.70 | 3.70 | 4.05 | 4.26 |
| Peak Day Flow                             | 6,13 | 9.81 | 8.41                    | 6.56 | 7.21         | 8.42       | 5.88 | 5.13 | 6.32 | 5,62 |
| Riverbend GA0000728(2)                    |      |      |                         |      |              |            |      |      |      |      |
| Monthly Average                           |      |      |                         |      |              | 0.0081     | 0.00 | 0.00 | 0.02 | 0.00 |
| Peak Day Flow                             |      |      |                         |      |              | 0.1400 (11 | 0.00 | 0.00 | 0.21 | 0.00 |
|   |      |      |                         |      |              |            |      |      |      |      |

Source: Cherokee County Water & Sewerage Authority Historical Data Records

an initial permitted treatment capacity of 1.0 MGD.

<sup>(1) 2013</sup> for Riverbend is from August through December.

<sup>(2)</sup> The Authority assumed the Industrial Permit for Riverbend in 2013 after the facility was purchased from a rendering plant. There were no process flows other than rain water infiltration. The domestic permit has

# Cherokee County Water & Sewerage Authority New Connections Added to the System

## **New Water Meters Sold**

Last Ten Fiscal Years

|             |       |      |      |      | ot Terrisca |      |       |       |       |       |       |
|-------------|-------|------|------|------|-------------|------|-------|-------|-------|-------|-------|
| METER SIZE  | 2008  | 2009 | 2010 | 2011 | 2012        | 2013 | 2014  | 2015  | 2016  | 2017  | TOTAL |
| 3/4 INCH    |       |      |      |      |             |      |       |       |       |       |       |
| Residential | 990   | 390  | 390  | 335  | 511         | 929  | 1,081 | 1,352 | 1,492 | 1,642 | 9,218 |
| Commercial  | 20    | 13   | 8    | 12   | 9           | 6    | 6     | 11    | 11    | 10    | 5,210 |
| 1 INCH      |       |      |      |      |             |      |       |       |       |       |       |
| Residential | 8     | 2    | 2    | 1    | 2           | 1    |       | 6     | 6     | 9     | 114   |
| Commercial  | 12    | 9    | 4    | 5    | 7           | 11   | 5     | 9     | 6     | 9     | 114   |
| 1.5 INCH    |       |      |      |      |             |      |       |       |       |       |       |
| Residential | 3     |      | 1    | 1    | 1           |      | 1     |       |       | 1     | F4    |
| Commercial  | 12    | 5    | 4    | 3    | 1           | 4    | 3     | 4     | 4     | 3     | 51    |
| 2 INCH      |       |      |      |      |             |      |       |       |       |       |       |
| Residential | 2     |      |      |      |             |      | 2     |       |       | 2     |       |
| Commercial  | 15    | 4    | 7    | 2    | 1           | 9    | 5     | 8     | 2     | 6     | 65    |
| 3 INCH      |       |      |      |      |             |      |       |       |       |       |       |
| Residential |       |      |      |      |             |      |       |       | 1     |       | 10    |
| Commercial  | 1     | 1    | 2    | 2    | 3           |      |       | 2     |       | 7     | 19    |
| 4 INCH      |       |      |      |      |             |      |       |       |       |       |       |
| Residential |       |      |      |      |             |      |       |       |       |       |       |
| Commercial  |       | 1    |      |      |             |      |       |       | 1     |       | 2     |
| 6 INCH      |       |      |      |      |             |      |       |       |       |       |       |
| Residential |       |      |      |      |             |      |       |       |       |       |       |
| Commercial  |       |      |      |      |             |      |       |       |       |       | -     |
| 8 INCH      |       |      |      |      |             |      |       |       |       |       |       |
| Residential |       |      |      |      |             |      |       |       |       |       | 4     |
| Commercial  |       |      |      |      |             |      |       |       | 1     |       | 1     |
| TOTAL       | 1,063 | 425  | 418  | 361  | 535         | 960  | 1,103 | 1,392 | 1,524 | 1,689 | 9,470 |

# **New Sewer Taps Sold**

Last Ten Fiscal Years

| 2008 | 2009      | 2010             | 2011                    | 2012                           | 2013   | 2014  | 2015   | 2016  | 2017   | TOTAL   |
|------|-----------|------------------|-------------------------|--------------------------------|--|---|--|---|--|---|
| 804  | 307       | 326              | 247                     | 424                            | 810  | 905   | 1,037  | 1,149   | 1,244  | 7,253   |
| 30   | 16        | 14               | 16                      | 10                             | 15   | 12  | 16   | 18  | 14   | 161   |
| 834  | 323       | 340              | 263                     | 434                            | 825  | 917   | 1,053  | 1,167   | 1,258  | 7,414   |
|      | 804<br>30 | 804 307<br>30 16 | 804 307 326<br>30 16 14 | 804 307 326 247<br>30 16 14 16 | 804     307     326     247     424       30     16     14     16     10 | 804     307     326     247     424     810       30     16     14     16     10     15 | 804     307     326     247     424     810     905       30     16     14     16     10     15     12 | 804     307     326     247     424     810     905     1,037       30     16     14     16     10     15     12     16 | 804     307     326     247     424     810     905     1,037     1,149       30     16     14     16     10     15     12     16     18 | 804     307     326     247     424     810     905     1,037     1,149     1,244       30     16     14     16     10     15     12     16     18     14 |

#### Number of Customers Last Ten Fiscal Years

#### Number of Water Connections

|                         | As of August 31 |         |          |        |        |        |        |        |        |        |  |  |  |
|-------------------------|-----------------|---------|----------|--------|--------|--------|--------|--------|--------|--------|--|--|--|
| Customer Class          | 2008            | 2009    | 2010     | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   |  |  |  |
| Residential             | 57,840          | 57,97   | -        | 58,702 | 59,277 | 60,323 | 61,658 | 62,978 | 64,687 | 66,336 |  |  |  |
| Commercial & Industrial | 5,637           | 5,95    | 2 6,049  | 5,957  | 6,242  | 6,250  | 6,307  | 6,324  | 6,206  | 6,265  |  |  |  |
| Total                   | 63,477          | # 63,92 | 8 64,221 | 64,659 | 65,519 | 66,573 | 67,965 | 69,302 | 70,893 | 72,601 |  |  |  |

#### **Number of Sewer Connections**

|                         | As of August 31 |   |        |        |        |        |        |        |        |        |        |  |  |
|-------------------------|-----------------|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--|--|
| Customer Class          | 2008            |   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   |  |  |
| Residential             | 25,911          |   | 26,140 | 26,482 | 27,043 | 27,494 | 28,401 | 29,449 | 30,467 | 31,489 | 32,724 |  |  |
| Commercial & Industrial | 502             |   | 515    | 532    | 536    | 559    | 543    | 563    | 577    | 685    | 689    |  |  |
| Total                   | 26,413          | # | 26,655 | 27,014 | 27,579 | 28,053 | 28,944 | 30,012 | 31,044 | 32,174 | 33,413 |  |  |

#### Cherokee County Water & Sewerage Authority Residential Water & Sewer Rates Last Ten Fiscal Years

|                           | 2008      | 2009      | 2010      | 2011             | 2012         | 2013        | 2014                                      | 2015      | 2016       | 2017       |
|---------------------------|-----------|-----------|-----------|------------------|--------------|-------------|---|-----------|------------|------------|
| Water                     |           |           |           |                  |              |             |   |           |            |            |
| Base Rate                 | 7,00      | 8.00      | 8.00      | 8.00             | 8.00         | 8.00        | 9.00                                      | 9.00      | 9.00       | 9.00       |
| 3/4"                      |           |           |           |                  |              |             |   |           |            |            |
| 1,000                     | 1.10      | 1.10      | 1.10      | 1.10             | 1.10         | 1.10        | 1.10                                      | 1.10      | 1.10       | 1.10       |
| 2,000                     | 1.10      | 1.10      | 1.10      | 1.10             | 1.10         | 1.10        | 1.10                                      | 1.10      | 1.10       | 1.10       |
| 3,000-10,000              | 5.00/1000 | 5.00/1000 | 5.00/1000 | 5.00/1000        | 5.00/1000    | 5.00/1000   | 5.25/1000                                 | 5.25/1000 | 5.25/1000  | 5.25/1000  |
| >10,000                   |           |           |           |                  | 6.00/1000    |             | J. 1011 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 6.30/1000 | 6.30/1000  |            |
| Minimum Charge:           | 11.00     |           | 2000      | TO LANGE THE CO. | (0.34) 31114 | 437 9Kensor | 2.334 2.550                               | 7:761-256 | 26231 2323 | x:636:3533 |
| 1"                        | 49.20     | 50.20     | 50.20     | 50.20            | 50.20        | 50.20       | 53.20                                     | 53.20     | 53.20      | 53.20      |
| 1.5"                      | 99.20     | 100.20    | 100.20    | 100.20           | 100.20       | 100.20      | 105.70                                    | 105.70    | 105.70     | 105.70     |
| 2"                        | 169.20    | 170.20    | 170.20    | 170.20           | 170.20       | 170.20      | 179.20                                    | 179.20    | 179.20     | 179.20     |
| 3"                        | n/a       | n/a       | n/a       | n/a              | n/a          | n/a         | n/a                                       | n/a       | n/a        | n/a        |
| 4"                        | n/a       | n/a       | n/a       | n/a              | n/a          | n/a         | n/a                                       | n/a       | n/a        | n/a        |
| 6"                        | n/a       | n/a       | n/a       | n/a              | n/a          | n/a         | n/a                                       | n/a       | n/a        | n/a        |
| 8"                        | n/a       | n/a       | n/a       | n/a              | n/a          | n/a         | n/a                                       | n/a       | n/a        | n/a        |
| Charge per 1,000 Gallons: |           |           |           |                  |              |             |   |           |            |            |
| Above Minimum             | 6.00      | 6.00      | 6.00      | 6.00             | 6.00         | 6.00        | 6.30                                      | 6.30      | 6.30       | 6.30       |
| Sewerage                  |           |           |           |                  |              |             |   |           |            |            |
| Miminum Charge:           | 11.60     | 11.60     | 11.60     | 11.60            | 11.60        | 11.60       | 12.60                                     | 12.60     | 12.60      | 12.60      |
| 1"                        | 64.40     | 64.40     | 64.40     | 64.40            | 64.40        | 64.40       | 68.20                                     | 68.20     | 68.20      | 68.20      |
| 1.5"                      | 130.40    | 130.40    | 130.40    | 130.40           | 130.40       | 130.40      | 137.70                                    | 137.70    | 137,70     | 137.70     |
| 2"                        | 222.80    | 222.80    | 222.80    | 222.80           | 222.80       | 222.80      | 235.00                                    | 235.00    | 235.00     | 235.00     |
| 3"                        | n/a       | n/a       | n/a       | n/a              | n/a          | n/a         | n/a                                       | n/a       | n/a        | n/a        |
| 4"                        | n/a       | n/a       | n/a       | n/a              | n/a          | n/a         | n/a                                       | n/a       | n/a        | n/a        |
| 6"                        | n/a       | n/a       | n/a       | n/a              | n/a          | n/a         | n/a                                       | n/a       | n/a        | n/a        |
| 8"                        | n/a       | n/a       | n/a       | n/a              | n/a          | n/a         | n/a                                       | n/a       | n/a        | n/a        |
| Charge per 1,000 Gallons: |           |           |           |                  |              |             |   |           |            |            |
| Above Minimum             | 6.60      | 6.60      | 6.60      | 6.60             | 6.60         | 6.60        | 6.95                                      | 6.95      | 6.95       | 6.95       |

Note: Rates are presented as of August 31 of each Fiscal Year, respectively

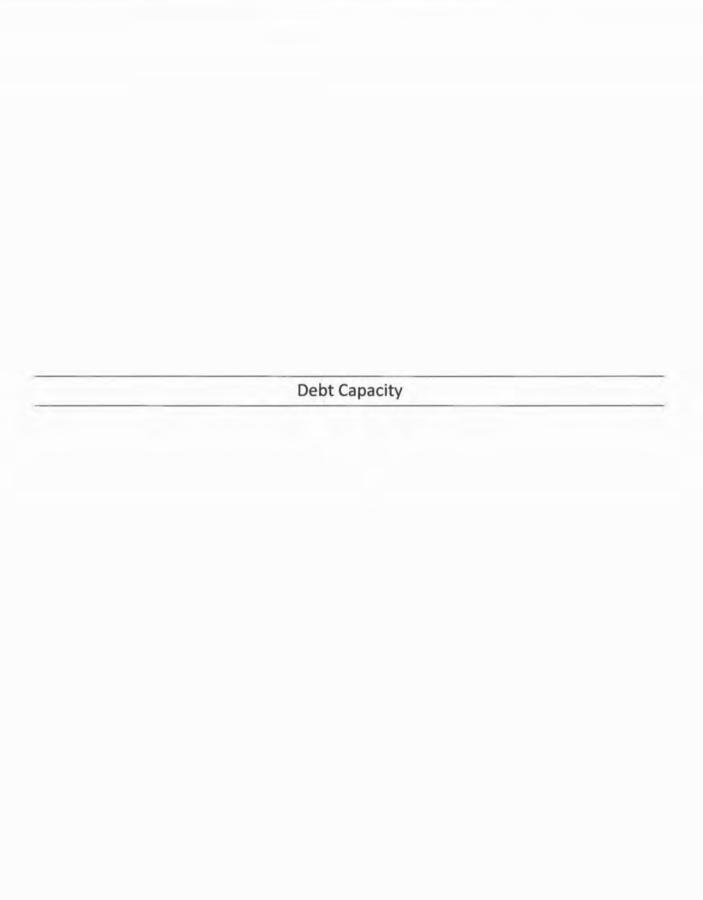
Cherokee County Water & Sewerage Authority Commercial Water, Sewer and Irrigation Rates Last Ten Fiscal Years

| Water and the same | 2008             | 2009             | 2010             | 2011                    | 2012             | 2013             | 2014             | 2015             | 2016             | 2017             |
|--|------------------|------------------|------------------|-------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Water  | in the same of   | 20.00            | 1,344            | -5.20                   | - Arteria        | 965              | 1000             | 2.72             |                  |                  |
| Base Rate  | 7.00             | 8.00             | 8.00             | 8,00                    | 8.00             | 8.00             | 9,00             | 9.00             | 9.00             | 9.00             |
| 3/4"   |                  |                  |                  |                         |                  |                  |                  |                  |                  |                  |
| 1,000  | 1.10             | 1.10             | 1.10             | 1.10                    | 1.10             | 1.10             | 1.10             | 1.10             | 1.10             | 1.10             |
| 2,000  | 1.10             | 1.10             | 1.10             | 1.10                    | 1.10             | 1.10             | 1.10             | 1.10             | 1.10             | 1.10             |
| 3,000-10,000   | 5.00/1000        | 5.00/1000        | 5.00/1000        | 5.00/1000               | 5.00/1000        | 5.00/1000        | 5.25/1000        | 5,25/1000        | 5.25/1000        | 5.25/1000        |
| >10,000  | 5.00/1000        | 5.00/1000        | 5.00/1000        | 5.00/1000               | 5.00/1000        | 5.00/1000        | 5.25/1000        | 5.25/1000        | 5.25/1000        | 5.25/1000        |
| Minimum Charge:  |                  |                  |                  |                         |                  |                  |                  |                  |                  |                  |
| 1"   | 49.20            | 50.20            | 50.20            | 50.20                   | 50.20            | 50.20            | 53.20            | 53.20            | 53.20            | 53.20            |
| 1.5"   | 99.20            | 100.20           | 100.20           | 100.20                  | 100.20           | 100.20           | 105.70           | 105.70           | 105.70           | 105.70           |
| 2"   | 169.20           | 170.20           | 170.20           | 170.20                  | 170.20           | 170.20           | 179.20           | 179.20           | 179.20           | 179.20           |
| 3"   | 229.20           | 230.20           | 230.20           | 230,20                  | 230.20           | 230.20           | 242.20           | 242.20           | 242.20           | 242.20           |
| 4"   | 294.20           | 295,20           | 295.20           | 295.20                  | 295.20           | 295.20           | 310.45           | 310.45           | 310.45           | 310.45           |
| 6*   | 419.20           | 420.20           | 420.20           | 420.20                  | 420.20           | 420.20           | 441.70           | 441.70           | 441.70           | 441.70           |
| 3"   | 499.20           | 500.20           | 500.20           | 500.20                  | 500.20           | 500.20           | 525.70           | 525.70           | 525.70           | 525.70           |
| Charge per 1,000 Gallons:  |                  |                  |                  |                         |                  |                  |                  |                  |                  |                  |
| Above Minimum  | 5.00             | 5.00             | 5.00             | 5.00                    | 5.00             | 5.00             | 5.25             | 5,25             | 5.25             | 5,25             |
| Sewerage   |                  |                  |                  |                         |                  |                  |                  |                  |                  |                  |
| Miminum Charge:  | 11.60            | 11.60            | 11.60            | 11.60                   | 11.60            | 11.60            | 12.50            | 12.60            | 12.60            | 12,60            |
| 1"   | 64.40            | 64.40            | 64.40            | 64.40                   | 64.40            | 64.40            | 68.20            | 68.20            | 68.20            | 68.20            |
| 1.5"   | 130.40           | 130.40           | 130.40           | 130.40                  | 130.40           | 130.40           | 137.70           | 137.70           | 137.70           | 137.70           |
| 2"   | 222.80           | 222.80           | 222,80           | 222,80                  | 222,80           | 222.80           | 235.00           | 235.00           | 235.00           | 235.00           |
| 3"   |                  |                  |                  | And the last the second |                  |                  |                  |                  |                  | 318.40           |
| 4"   | 302.00           | 302.00           | 302,00           | 302.00                  | 302,00           | 302.00           | 318,40           | 318.40           | 318.40           |                  |
| 5"   | 387.80<br>552.80 | 387.80           | 387.80           | 387.80                  | 387.80           | 387.80           | 408.75           | 408.75           | 408.75           | 408.75           |
| 3"   | 658.40           | 552.80<br>658.40 | 552.80<br>658.40 | 552.80<br>658.40        | 552.80<br>658.40 | 552.80<br>658.40 | 582.50<br>693.70 | 582.50<br>693.70 | 582.50<br>693.70 | 582.50<br>693.70 |
| Change would non-Callean   |                  |                  |                  |                         |                  |                  |                  |                  |                  |                  |
| Charge per 1,000 Gallons:  | F 66             | 2.66             | r. ee.           | 4.46                    |                  |                  | 2 05             |                  | C 05             | c 05             |
| Above Minimum  | 6.60             | 6.60             | 6.60             | 6,60                    | 6.60             | 6.60             | 6,95             | 6.95             | 6.95             | 6,95             |
| Irrigation   |                  |                  |                  |                         |                  | 1558             | 24.52            | 33.35            |                  | Asia S           |
| Base Rate:   | 7.00             | 11.00            | 11.00            | 11.00                   | 11.00            | 11.00            | 12.00            | 12.00            | 12.00            | 12.00            |
| Minimum Charge:<br>3/4"  |                  |                  |                  |                         |                  |                  |                  |                  |                  |                  |
| 1,000 Gallons  | 1.10             | 1,10             | 1.10             | 1.10                    | 1.10             | 1.10             | 1.10             | 1.10             | 1.10             | 1.10             |
| 2,000 Gallons  | 1.10             | 1.10             | 1.10             | 1.10                    | 1.10             | 1.10             | 1.10             | 1.10             | 1.10             | 1,10             |
| 3,000-10,000 Gallons   | 5.00/1000        |                  |                  | 5.00/1000               |                  |                  |                  |                  |                  |                  |
| > 10,000 Gallons   |                  | 6.00/1000        |                  | 6.00/1000               |                  | 6.00/1000        |                  |                  |                  |                  |
| in .   | 49.20            | 53.20            | 53.20            | 53.20                   | 53.20            | 53.20            | 56.20            | 56.20            | 56.20            | 56.20            |
| 1.5"   | 99.20            | 103.20           | 103.20           | 103.20                  | 103.20           | 103.20           | 108.70           | 108.70           | 108.70           | 108.70           |
| 2"   | 169.20           | 173.20           | 173.20           | 173.20                  | 173.20           | 173.20           | 182.20           | 182.20           | 182.20           | 182.20           |
| 3"   | 229.20           | 233.20           | 233.20           | 233.20                  | 233.20           | 233.20           | 245.20           | 245.20           | 245.20           | 245.20           |
| 4"   | 294.20           | 298.20           | 298.20           | 298.20                  | 298.20           | 298.20           | 313.45           | 313.45           | 313.45           | 313.45           |
| 6"   |                  |                  |                  |                         |                  |                  | 444.70           | 444.70           | 444.70           | 444.70           |
| 8"   | 419.20           | 423.20           | 423.20           | 423.20                  | 423.20           | 423.20           |                  |                  |                  | 528.70           |
|  | 499.20           | 503.20           | 503.20           | 503.20                  | 503.20           | 503.20           | 528.70           | 528.70           | 528.70           | 328.70           |
| Charge per 1,000 Gallons:  | F 00             | C 00             | E 00             | 600                     | £ 00.            | 5.00             | 630              | E 20             | 6.30             | 6.30             |
| Above Minimum  | 5.00             | 6.00             | 6.00             | 6.00                    | 6.00             | 6.00             | 6.30             | 6.30             | 0.30             | 0.50             |
|  |                  |                  |                  |                         |                  |                  |                  |                  |                  |                  |

Note: Rates are presented as of August 31 of each Fiscal Year, respectively

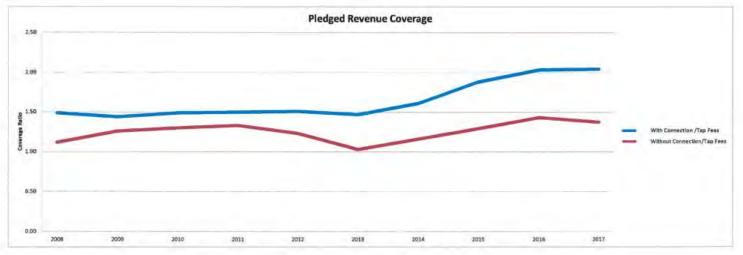
# Top Ten Customers by Type Current Year and Nine Years Ago

| Fiscal Year                           |                 | 2017          |                       |                                    |                 | 2008          |                       |
|---------------------------------------|-----------------|---------------|-----------------------|------------------------------------|-----------------|---------------|-----------------------|
| Water Customers                       | Gallons Metered | Water Revenue | % of Water<br>Revenue | Water Customers                    | Gallons Metered | Water Revenue | % of Water<br>Revenue |
| Pilgrim's Pride Corporation           | 242,292,000     | \$484,584     | 1.73%                 | Pilgrim Pride                      | 261,178,000     | \$564,544     | 2.62%                 |
| Cherokee County Board of Education    | 55,236,000      | \$398,530     | 1.43%                 | City of Canton                     | 130,795,000     | \$250,020     | 1.16%                 |
| City of Woodstock                     | 93,908,000      | \$224,506     | 0.80%                 | Cherokee County Board of Education | 49,331,000      | \$237,476     | 1.10%                 |
| City of Waleska                       | 95,170,000      | \$224,087     | 0.80%                 | Shadowood MHP                      | 43,165,000      | \$191,376     | 0.89%                 |
| Yes Investors (Shadowood MHP)         | 33,901,000      | \$182,567     | 0.65%                 | City of Woodstock                  | 87,070,000      | \$178,184     | 0.83%                 |
| Pickens County Water                  | 76,546,000      | \$180,811     | 0.65%                 | Bartow County Water Department     | 82,775,000      | \$167,811     | 0.78%                 |
| City of Canton                        | 66,571,000      | \$158,379     | 0.57%                 | City of Waleska                    | 81,437,000      | \$165,068     | 0.77%                 |
| Towne Lake Apartments                 | 26,031,000      | \$141,084     | 0.50%                 | Pickens County Government          | 62,572,000      | \$126,970     | 0.59%                 |
| Colony Homes (River Park)             | 24,717,000      | \$138,637     | 0.50%                 | Towne Lake Apartments              | 21,195,000      | \$96,209      | 0.45%                 |
| Bartow County Water                   | 47,717,000      | \$112,699     | 0.40%                 | Gold Kist Inc.                     | 18,086,000      | \$80,933      | 0.38%                 |
| Total                                 | 762,189,000     | \$ 2,245,884  | 8.04%                 |                                    | 837,604,000     | \$2,058,591   | 9.57%                 |
| Fiscal Year                           |                 | 2017          |                       |                                    |                 | 2008          |                       |
|                                       |                 |               | % of Sewer            |                                    |                 |               | % of Sewer            |
| Sewer Customers                       | Gallons Metered | Sewer Revenue | Revenue               | Sewer Customers                    | Gallons Metered | Sewer Revenue | Revenue               |
| Pilgrim's Pride Corporation           | 265,434,000     | \$530,868     | 3.18%                 | Pilgrim Pride                      | 251,221,000     | \$587,857     | 4.71%                 |
| Cherokee County Board of Education    | 41,877,000      | \$316,890     | 1.90%                 | Shadowood MHP                      | 43,165,000      | \$254,126     | 2.04%                 |
| Yes Investors (Shadowood MHP)         | 33,901,000      | \$227,094     | 1.36%                 | Cherokee Co. Board of Education    | 32,147,000      | \$197,505     | 1.58%                 |
| Towne Lake Apartments                 | 24,306,000      | \$164,808     | 0.99%                 | Towne Lake Apartments              | 19,876,000      | \$117,122     | 0.94%                 |
| Colony Homes (River Park)             | 21,233,000      | \$141,735     | 0.85%                 | Cherokee County Jail               | 14,445,000      | \$85,858      | 0.69%                 |
| Cherokee Co. Sheriff's Office (Jall)  | 17,123,000      | \$118,989     | 0.71%                 | Columbia Creek Ltd.(Summit Apts)   | 13,896,000      | \$81,937      | 0.66%                 |
| Deancurt Acworth-Peaks of Bells Ferry | 16,550,000      | \$111,154     | 0.66%                 | Colony Homes (River Edge HOA)      | 11,933,000      | 571,293       | 0.57%                 |
| Pointe Development Group (HOA)        | 13,549,000      | \$94,150      | 0.56%                 | Gray Property (Brooke Mill Apts)   | 11,947,000      | \$69,781      | 0.56%                 |
| Mar Harbor Creek LLC                  | 12,700,000      | \$83,335      | 0.50%                 | Pointe Development Group (HOA)     | 11,182,000      | \$66,465      | 0.53%                 |
| Lindon Corp.                          | 12,114,000      | \$77,937      | 0.47%                 | Alta Ridgewalk                     | 11,086,000      | \$65,424      | 0.52%                 |
| Total                                 | 458.787.000     | \$1,866,960   | 11.17%                |                                    | 420,898,000     | \$1,597,368   | 12,81%                |



#### Schedule of Revenue Bond Coverage Last Ten Fiscal Years

| Fiscal Year  | =  | 2008                                       |    | 2009                               |    | 2010                               | 2011                                     |    | 2012                               | 2013                                     | 2014                                  | 2015                                  | 2016                                  | 2017                                  |
|--|----|--|----|------------------------------------|----|------------------------------------|--|----|------------------------------------|--|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
| Operating Revenues<br>Connection Fees<br>Other Income                | \$ | 36,316,552<br>5,421,472.00<br>1,537,278.00 | \$ | 39,537,278<br>2,692,117<br>634,774 | 5. | 40,444,233<br>2,775,016<br>340,499 | \$<br>41,573,119<br>2,440,500<br>322,959 | \$ | 40,724,762<br>4,129,792<br>376,186 | \$<br>38,262,258<br>6,370,896<br>316,428 | \$ 41,090,561<br>6,364,148<br>372,125 | \$ 44,069,546<br>8,444,815<br>280,691 | \$ 46,729,222<br>8,569,147<br>424,677 | \$ 47,948,092<br>8,992,801<br>504,582 |
| Gross Total Revenues   | 4  | 3,275,302.00                               |    | 42,864,169                         |    | 43,559,748                         | 44,336,578                               |    | 45,230,740                         | 44,949,582                               | 47,826,834                            | 52,795,052                            | 55,723,046                            | 57,445,475                            |
| Less Operating Expenses<br>Excluding Depreciation                    | 2  | 1,336,664.00                               |    | 21,602,447                         |    | 21,881,731                         | 22,632,817                               |    | 23,361,631                         | 23,751,079                               | 24,677,100                            | 25,727,489                            | 26,841,187                            | 28,401,347                            |
| Net Revenue Available  | \$ | 21,938,638                                 | Š  | 21,261,722                         | \$ | 21,678,017                         | \$<br>21,703,761                         | 5  | 21,869,109                         | \$<br>21,198,503                         | \$ 23,149,734                         | \$ 27,067,563                         | \$ 28,881,859                         | \$ 29,044,128                         |
| Total Highest Annual Debt Service                                    | 5  | 14,724,000                                 | \$ | 14,724,000                         | \$ | 14,564,000                         | \$<br>14,452,000                         | 5  | 14,452,000                         | \$<br>14,421,000                         | \$ 14,421,000                         | \$ 14,421,000                         | \$ 14,237,000                         | \$ 14,210,602                         |
| Coverage Ratio With Connection /Tap Fees Without Connection/Tap Fees |    | 1.49                                       |    | 1.44<br>1.26                       |    | 1.49                               | 1.50<br>1.33                             |    | 1.51                               | 1.47<br>1.03                             | 1.61<br>1.16                          | 1.88                                  | 2.03                                  | 2.04                                  |



#### Ratios of Revenue Bond Debt Outstanding Last Ten Fiscal Years

| Fiscal Year | Revenue Bonds | Total Outstanding Debt | Debt to<br>Number of<br>Customers | Debt<br>Per Capita | Debt as Share<br>of Personal<br>Income (%) |
|-------------|---------------|------------------------|-----------------------------------|--------------------|--|
| 2008        | 192,262,862   | 192,262,862            | 3.03                              | 913                | 2.52%                                      |
| 2009        | 187,574,711   | 187,574,711            | 2.93                              | 872                | 2.57%                                      |
| 2010        | 182,437,556   | 182,437,556            | 2.84                              | 851                | 2.44%                                      |
| 2011        | 176,796,705   | 176,796,705            | 2.73                              | 809                | 2.20%                                      |
| 2012        | 169,609,038   | 169,609,038            | 2.59                              | 768                | 1.98%                                      |
| 2013        | 163,133,456   | 163,133,456            | 2.45                              | 725                | 1.81%                                      |
| 2014        | 163,242,202   | 163,242,202            | 2.40                              | 707                | 1.71%                                      |
| 2015        | 155,712,493   | 155,712,493            | 2.25                              | 674                | 1.63%                                      |
| 2016        | 150,672,578   | 150,672,578            | 2.13                              | 639                | 1.46%                                      |
| 2017        | 142,043,354   | 142,043,354            | 1.96                              | 588(1)             | 1.26%(2)                                   |

<sup>(1) 2016</sup> Population data used to calculate debt per capita

Note: The only outstanding debt is Revenue Bond debt Sources: US Census Bureau, US Bureau of Economic Analysis

<sup>(2)</sup> Personal Income Data used from 2016 to calculate debt as share of personal income

Cherokee County Water & Sewerage Authority

Schedule of Revenue Bonds Payable

| Year Ending August 31, | Principal   | Interest   | Total       |
|------------------------|-------------|------------|-------------|
| 2018                   | 7,755,000   | 6,456,353  | 14,211,353  |
| 2019                   | 7,900,000   | 6,097,278  | 13,997,278  |
| 2020                   | 8,305,000   | 5,694,678  | 13,999,678  |
| 2021                   | 8,725,000   | 5,271,103  | 13,996,103  |
| 2022                   | 8,960,000   | 4,821,503  | 13,781,503  |
| 2023-2027              | 51,965,000  | 16,879,488 | 68,844,488  |
| 2027-2031              | 27,655,000  | 5,680,738  | 33,335,738  |
| 2032-2035              | 9,705,000   | 878,300    | 10,583,300  |
| Total                  | 130,970,000 | 51,779,441 | 182,749,441 |



# Cherokee County Water & Sewerage Authority Principal Employers Prior Year and Nine Years Ago

|                             | 2016      |      |                                 |
|-----------------------------|-----------|------|---------------------------------|
| Employer                    | Employees | Rank | % of Total County<br>Employment |
| Cherokee County Schools     | 5,000     | 1    | 8.17                            |
| Northside-Cherokee Hospital | 2,145     | 2    | 3.50                            |
| Cherokee County Government  | 1,628     | 3    | 2.66                            |
| Pilgrim's Pride Corp.       | 835       | 4    | 1.36                            |
| Chart Inc.                  | 552       | 5    | 0.90                            |
| Universal Alloy Corporation | 415       | 6    | 0.68                            |
| Inalfa Roof Systems         | 415       | 7    | 0.68                            |
| Piolax                      | 250       | 8    | 0.41                            |
| Roytec                      | 250       | 9    | 0.41                            |
| Belnick                     | 250       | 10   | 0.41                            |
| Totals                      | 11,740    |      | 19.18%                          |

|                               | 2008      |      |                                 |
|-------------------------------|-----------|------|---------------------------------|
| Employers                     | Employees | Rank | % or Total County<br>Employment |
| Cherokee County School System | 5,000     | 1    | *                               |
| Cherokee County Government    | 1,330     | 2    | *                               |
| Pilgrims Pride Corp.          | 850       | 3    | *                               |
| Northside-Cherokee Hospital   | 740       | 4    | *                               |
| Universal Alloy Corporation   | 500       | 5    | *                               |
| Meyn America, Inc.            | 285       | 6    |                                 |
| Chart Inc.                    | 262       | 7    |                                 |
| Piolax Corporation            | 250       | 8    | *                               |
| Reinhardt University          | 205       | 9    | *                               |
| City of Woodstock             | 193       | 10   | *                               |
| Totals                        | 9,615     |      | 0.00%                           |

<sup>\*</sup> Information not available

Note: Most recent data available presented

Sources: Cherokee County of Economic Development

# Demographic and Economic Statistics Prior Year and Nine Years ago

| Year | Estimated<br>Population | Personal Income<br>(Amounts Expressed<br>in Thousands) | Per Capita Personal Income | Median Age | School<br>Enrollment | Unemployment<br>Rate % |
|------|-------------------------|--|----------------------------|------------|----------------------|------------------------|
| 2008 | 210,529                 | \$7,618,522  | \$36,580                   | 33.0       | 36,500               | 8.2                    |
| 2009 | 215,084                 | \$7,311,454  | \$34,450                   | 35.2       | 38,105               | 10.0                   |
| 2010 | 214,346                 | \$7,486,312  | \$34,780                   | 34.1       | 38,585               | 8.9                    |
| 2011 | 218,500                 | \$8,054,368  | \$36,898                   | 36.3       | 38,290               | 7.9                    |
| 2012 | 220,800                 | \$8,581,906  | \$38,837                   | 36.7       | 39,161               | 6.9                    |
| 2013 | 225,106                 | \$8,988,534  | \$39,930                   | 36.0       | 39,324               | 6.0                    |
| 2014 | 230,985                 | \$9,544,757  | \$41,322                   | 37.0       | 40,504               | 5.6                    |
| 2015 | 235,900                 | \$10,350,744   | \$30,299                   | 36.0       | 41,169               | 4.6                    |
| 2016 | 241,689                 | \$11,249,864   | \$32,002                   | 37.0       | 41,769               | 5.4                    |

Note: Most recent data available is presented in table

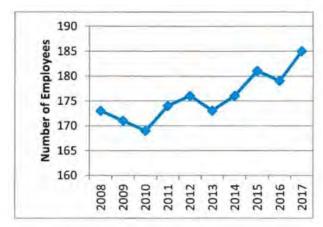
Sources: Bureau of the Census, Georgia Labor Market Explorer, Atlanta Regional Commission, US Bureau of Economic Analysis

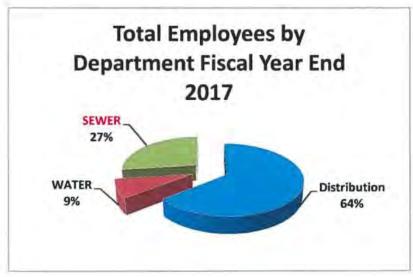


Cherokee County Water and Sewerage Authority

# Full-Time Water and Sewer Authority Employees by Department Last Ten Fiscal Years

|    | Fiscal Year End | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | <u>2017</u> |
|----|-----------------|------|------|------|------|------|------|------|------|------|-------------|
|    | DISTRIBUTION:   | 107  | 108  | 107  | 110  | 113  | 111  | 113  | 119  | 118  | 119         |
|    | WATER:          | 17   | 17   | 17   | 17   | 17   | 17   | 16   | 15   | 15   | 16          |
|    | SEWER:          | 49   | 46   | 45   | 47   | 46   | 45   | 47   | 47   | 46   | 50          |
| TC | OTAL EMPLOYEES: | 173  | 171  | 169  | 174  | 176  | 173  | 176  | 181  | 179  | 185         |





#### Cherokee County Water & Sewerage Authority Water Tank Storage Capacity Last Ten Fiscal Years (All Numbers are Presented in Million Gallons)

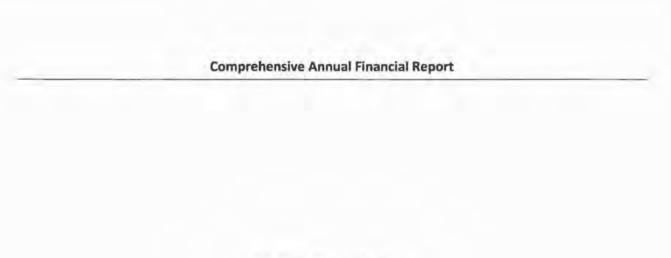
|                              | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   |
|------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Ground Level Tanks           | -      |        |        |        |        |        |        |        |        |        |
| Tunnel Hill 10 MG            | 10     | 10     | 10     | 10     | 10     | 10     | 10     | 10     | 10     | 10     |
| Tunnel Hill 2 MG             | 2      | 2      | 2      | 2      | 2      | 2      | 2      | 2      | 2      | 2      |
| Elevated Tanks               |        |        |        |        |        |        |        |        |        |        |
| Clayton                      | 0.5    | 0.5    | 0.5    | 0.5    | 0.5    | 0.5    | 0.5    | 0.5    | 0.5    | 0.5    |
| Free Home                    | 0.5    | 0.5    | 0.5    | 0.5    | 0.5    | 0.5    | 0.5    | 0.5    | 0.5    | 0.5    |
| Holly Springs                | 0.3    | 0.3    | 0.3    | 0.3    | 0.3    | 0.3    | 0.3    | 0.3    | 0.3    | 0.3    |
| Macedonia                    | 0.1    | 0.1    | 0.1    | 0.1    | 0.1    | 0.1    | 0.1    | 0.1    | 0.1    | 0.1    |
| Nelson                       | 0.25   | 0.25   | 0.25   | 0.25   | 0.25   | 0.25   | 0.25   | 0.25   | 0.25   | 0.25   |
| Rose Creek                   | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      |
| Tyson                        | 0.25   | 0.25   | 0.25   | 0.25   | 0.25   | 0.25   | 0.25   | 0.25   | 0.25   | 0.25   |
| Unviter#1                    | 0.5    | 0.5    | 0.5    | 0.5    | 0.5    | 0.5    | 0.5    | 0.5    | 0.5    | 0.5    |
| Univeter #2                  | 1.5    | 1.5    | 1.5    | 1.5    | 1.5    | 1.5    | 1.5    | 1.5    | 1.5    | 1.5    |
| Yellow Creek                 | 0.25   | 0.25   | 0.25   | 0.25   | 0.25   | 0.25   | 0.25   | 0.25   | 0.25   | 0.25   |
| Storage at Water Plant       |        |        |        |        |        |        |        |        |        |        |
| Clearwells 1-4               | 3.865  | 3.865  | 3.865  | 3.865  | 3.865  | 3.865  | 3.865  | 3.865  | 3.865  | 3.865  |
| Total Finished Water Storage | 21.015 | 21.015 | 21.015 | 21.015 | 21.015 | 21.015 | 21.015 | 21.015 | 21.015 | 21.015 |

#### Cherokee County Water & Sewerage Authority Raw Water Supply in Reservoir Last Ten Fiscal Years (All Numbers are Presented in Million Gallons)

|   | 2008    | 2009  | 2010  | 2011  | 2012  | 2013  | 2014  | 2015  | 2016    | 2017    |
|---|---------|-------|-------|-------|-------|-------|-------|-------|---------|---------|
| Drought Contingency Reservoir               |         |       |       |       |       |       |       |       |         |         |
| Yellow Creek                                | 3,540   | 3,540 | 3,540 | 3,540 | 3,540 | 3,540 | 3,540 | 3,540 | 3,540   | 3,540   |
| River                                       |         |       |       |       |       |       |       |       |         |         |
| Etowah                                      | 36      | 36    | 36    | 36    | 36    | 36    | 36    | 36    | *40.5   | 40.5    |
| WaterAvailable for Use                      | 3,576   | 3,576 | 3,576 | 3,576 | 3,576 | 3,576 | 3,576 | 3,576 | 3,580.5 | 3,580.5 |
|   |         |       |       |       |       |       |       |       |         |         |
| Average Daily Flow                          |         |       |       |       |       |       |       |       |         |         |
| Average Daily Production                    | 14.27   | 14.79 | 14.27 | 14.79 | 15.08 | 13.91 | 14,71 | 14.79 | 16.14   | 16.22   |
| Daily Release Down Stream                   | N/A     | N/A   | N/A   | N/A   | N/A   | N/A   | N/A   | N/A   | N/A     | N/A     |
| Total Daily Flow                            | 14.27   | 14.79 | 14.27 | 14.79 | 15.08 | 13.91 | 14.71 | 14.79 | 16.14   | 16.22   |
| Number of Days Supply                       | 251     | 242   | 251   | 241   | 237   | 257   | 243   | 242   | 222     | 221     |
| Releases from Drought Contingency Reservoir |         |       |       |       |       |       |       |       |         |         |
| Yellow Creek                                | 1,299.8 | 526.6 | 0     | 91.1  | O     | O     | 0     | 0     | 0       | 728.3   |
|   |         |       |       |       |       |       |       |       |         |         |

<sup>\*</sup>Riverbend intake& pump station in operation as of 6/22/2016 (permit # 028-1491-03)

Represents the total gallons released during drought period



**IV. Compliance Section** 

Cherokee County Water & Sewerage Authority- Cherokee County, Georgia



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# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Cherokee County Water and Sewerage Authority Canton. Georgia

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Cherokee County Water and Sewerage Authority as of and for the year ended August 31, 2017, and the related notes to the financial statements, which collectively comprise Cherokee County Water and Sewerage Authority's basic financial statements, and have issued our report thereon dated March 20, 2018.

#### Internal Control over Financial Reporting

In planning and performing our audit of the basic financial statements, we considered Cherokee County Water and Sewerage Authority's internal control over financial reporting ("internal control") to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the basic financial statements, but not for the purpose of expressing an opinion on the effectiveness of Cherokee County Water and Sewerage Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of Cherokee County Water and Sewerage Authority's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### Compliance and Other Matters

As part of obtaining reasonable assurance about whether Cherokee County Water and Sewerage Authority's basic financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, and contracts, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Can, Rigge & Ingram, L.L.C.

Carr, Riggs, & Ingram, LLC Certified Public Accountants March 20, 2018